The Latino Coalition - which consists of 14 Latino student groups, including the University of Pennsylvania's La Raza Cultural Society and the Youth Group of Philadelphia Hispanics - has decided to withdraw its membership from the United Minorities Council (UMC), a 19-year-old organization that promotes cultural awareness.
Pre-Fling Swing!!!

with the Sophomore Class at the Five Spot

No cover!!!
5 South Bank St.
Wednesday, April 15
10:00PM - ???

Featuring Ronnie James and the Jez Hot Swing Club

Buses will depart from 39th and Spruce at 9:45 and 10:00, and bring you back to campus at 1:00 and 3:00.

From welfare to work:

The SEPTA $20 billion Philadelphia regional transit authority threatened by a possible strike which would shut down buses in the city's 450,000 weekday passengers.

Further, it raises the question of the private sector, a transit industry Council of Philadelphia — which is organized by the Private Industry Council PNC — if there's an issue, "the task wasn't so daunting after all — Rendell conceded he did not want to delude anyone "want to delude anyone "...

The obstacles to the plans successfully achieving for nearly 38,000 Philadelphia households to "Philadelphia works."... 

Jobs plan may hurt addiction treatment

By Maureen Tarbell

Per Robert Pavman, "Greater Philadelphia Works" means he, too, will have more work to do in the coming months.

Pavman, who heads the Philadelphia Works program, is not involved with the Philadelphia Works program unveiled Monday is the Philadelphia Industry Council, the nonprofit group that will train welfare recipients under the Philadelphia Works program unveiled Monday is the Philadelphia Industry Council PNC, which is organized by the Private Industry Council.

"SEPTA'S going to donate a lot of money," Pavman said Monday during a press conference to unveil the Philadelphia Works program unveiled Monday in 1998.

The plan will encourage the public to join the workforce, as part of their effort to attract welfare recipients to Philadelphia Works."... 

It you have a romannt or qualif

On no part thereof may be reprinted, in whole or in part, without the written permission of Philadelphia University of Philadelphia University of Pennsylvania.

Newswires

No contract for SEPTA transit workers

One month after their old contract expired, transit workers continue to operate buses, trains and trolleys in the city without a new contract.

SEPTA management remains confident that the new contract will be reached without a strike.

"The best interest of the community is to have the workers continue to work and to handle the public's transportation needs," said SEPTA General Manager Jack Lacey.

A recent contract negotiations are an offer to an essential public service which would be affected by a strike, Lacey said.

"The good news is that the workers have a new contract, and the bad news is that they're not willing to accept it," Lacey said.

the issue of drug addiction has "not yet been resolved" in the current proposal.

City officials were not immediately available for comment on the issue.

Pavman explained that the council plans to incorporate mandatory re

the Health System's Addiction Services division, is not involved with the Philadelphia Works program unveiled Monday is the Philadelphia Industry Council, the nonprofit group that will train welfare recipients under the Philadelphia Works program unveiled Monday is the Philadelphia Industry Council PNC, which is organized by the Private Industry Council.

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The plan will encourage the public to join the workforce, as part of their effort to attract welfare recipients to Philadelphia Works."...

It you have a romannt or qualif...
WOLFGANG from page 1

Additionally, he was the first re
director of his name's famous 
Wolfgang Award for Distinguished 
Achievement in the newly com-
considered field to be the 
"Hodet Prize of Criminals.

Colleagues and students are 
remembering Wolfgang's death, and 
and millions of fellow students around 
the world. Last night, the 
Law Building was the site of an emotional 
Celebration of Life for the late 
Professor Bill Laufer. "Bill Laufer 
was a great teacher," said 
Barbara Grossman, the professor 
in the senior seminar and project. 
"I am really proud of this group be-
cause it is the first time they were 
able to pull all together in a pro-
fessional setting," she said.

"I understand their frustration," 
UMC president Perry Polachek said. 
"We all feel the same way about 
our community. But I think it's 
important to remember that we can 
move forward.

Wolfgang was a strong opponent of the death 
penalty for juvenile offenders. He 
was a consultant on the President's 
Commission on Law Enforcement 
and Administration of Justice in 1994. 
Wolfgang — born in Milleraburg, 
Pennsylvania, in 1922 — worked on a 10-year study of juvenile 
offenders. His work on juvenile 
justice influenced the US Supreme Court's 1972 
prison's procedures to measure the severity 
of offenses. Wolfgang was a consultant on the 
President's Commission on Law Enforcement 
and Administration of Justice in 1994.

During Wolfgang's long tenure at 
the University, the Criminology de-
partment grew from a small division 
into a major department. Under 
Wolfgang's leadership, the 
department became one of the top 
criminology programs in the nation.

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was a consultant on the President's 
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Putting kidnapping behind it, Psi U set to return to U.

PSU Daily page 1

The Judith Roth Berkowitz Endowed Lectureship in Women's Studies for 1998

CAROLYN HEILBRUN
Emerita, Department of English, Columbia University, and a founder of Women's Studies

Professor Heilbrun is author of many books of literary criticism including Writing A Woman Life: Hawthorne, Mother and Other Women, and The Last Gift of Time: Lift Beyondirty

Under the pseudonym "Annette Cato" she wrote the pioneering mystery series featuring Professor Kau Fonda.

speaking on

Motherhood, Revolution, and the Love of Women

Heilbrun and Adrienne Rich through HalifA Century

Thursday, April 16, 1998, 4:30 p.m., Room 110, Annenberg School for Communication

This lecture is free and open to the public.

Disorders Study

The Pasy Pennsytvaniari lime life HtyndSaty.

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UNIVERSITY OF PENNSYLVANIA
HEALTH SYSTEM
Department of Psychology and Human Behavior

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Putting kidnapping behind it, Psi U set to return to U.

administration official vowed that the fraternity would never be allowed back at Penn.

A Philadelphia Common pleas Court judge denied Psi U's request for an injunction against University of Pennsylvania's Office of Fraternity and Sorority Affairs, which suspended the fraternity after kidnapping allegations were leveled against it in 1992. The University steadfastly maintained that it had the right to independently remove a fraternity from its campus.

In February 1998, then University President Malcolm Mylonas and the Board of Trustees approved a resolution to allow Psi U to appeal the decision in the Court of Common Pleas. The court upheld the lower court decision as well as the appeal for a precedent-setting case for University fraternities and sororities, including the University's regulations on hazing and maintaining its relation to the community.

"We have tried to work with the University to build a strong fraternity and be model citizens," said Psi U's national president, Todd Bishop. "We're not going to try to preclude their predecessors. We know we're not going to make those mistakes."

Riley and other Psi U brothers say they don't expect University community members to hold them against them during the appeal.

"I don't think it really has any effect on how people think of our house," said College sophomore and Psi U brother Jay Mather. "It's something that's happened in the past."

Still, Psi U brothers admit that the kidnapping will probably continue to cast a shadow on the fraternity.

"It'll linger over us, but it's not something I worry about," Riley said. "We're going to move forward."

"We've been good quality men," said OFSA Director Scott Reikofski. "We're trying to establish something that's a little different than the previous incarnation."

In addition, the relationship between Psi U and St. A has been mend-

"We have tried to work with the University to build a strong fraternity and be model citizens," said Psi U's national president, Todd Bishop.

 Psi U will move back to the Castle after an eighty-year absence.

"We just need to move forward and regain the respect of the camp-

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Council hears testimony on vending bill

VENDING from page 1

At the University of Pennsylvania, students and faculty members protest the proposed vending ordinance.

In honor of The Daily Pennsylvanian Interactive and to celebrate Spring Fling...

Free DPI water bottles will be available on Locust Walk the Thursday before Fling, while supplies last.

Pandits Rajan and Sajan Mishra

with

Sohanlal Mishra, tabla
Kanta Prasad Mishra, harmonium

Wednesday, April 15, 8pm
Prince Theater, Annenberg Center
3680 Walnut Street

Tickets:
General $15
Students $8
available from Annenberg Box Office
989-6791

University of the Pennsylvania
Symphony Orchestra

Ricardo Averbach, Music Director

Leopold Stokowski: Making Music (and Mystery) Matters

A tribute concert to celebrate PMNO’s acquisition of the Stokowski Collection of manuscripts, recordings, letters, and scores.

Featuring film clips of Bugs Bunny’s unforgettable imitation of Stokowski!

Plus Mozart’s Horn Concerto No. 1
Meryl Koenig (College, Class of ’00), soloist

Wednesday, April 15 at 8:00 p.m.
Zeilubergh Theater, Annenberg Center
3680 Walnut Street, Philadelphia
Admission free; all seats reserved.
Tickets available at the Annenberg Center Box Office
215-898-6791
No admission without ticket.

http://dailypennsylvanian.com
**Divided we fall**

Five years after nine black students stole a run of *DuBois* newspapers, racial tensions are still evident on campus.

Five years ago today, you might have had to look in a dumpster to find a copy of *DuBois*. The Daily Pennsylvanian. On the day that article was published, nine black students set on fire 1,096 copies of the *Penn* — almost an entire issue — as they were being delivered to campus dorms.

The students posted a sign at the site attributing the theft to the "IB"). "We are not proclaiming that they were not acting within their black and voluntary perpetuation of institutional racism" by the university and the university.

Questions arose about whether the confession was a criminal act and a violation of free speech. When almost 1,096 copies of the paper were removed from two Wharton College buildings in 1994 because of an article about a professor charged with rape, then University President Behrend, a student, claimed that the students' action was a violation of the university's Guidelines on Open Expression, and it could violate state laws. The students subsequently published an article in the *Penn* that was the university's principal response to the students' concerns and opinions. Next semester we plan to expand this opportunity for discourse and to debate with a student section and reader poll to The Daily Pennsylvanian Interactive.

But successful dialogue relies on the willingness of our readers to open up forums for discussion and invite us to their conversations and opinions. At the same time, we must also be willing to do our part as well. Hence, we will continue to do so.

The rest of us will try to get around paying taxes by claiming deductions, exemptions we find jolly. We know that government activity helps us all in varying degrees, but we still do so as much as possible — within the complicated bounds of the law — to keep every last cent of our taxes.

In many cases, economic activity is not the only tax that governments can levy. In fact, segregation remains an issue, and many that consider prospective members are the less productive or the less fortunate, and rich that consider prospective members are the less productive or the less fortunate, and rich.

And government works in mysterious ways. In a world that is not at all happy and happy event that Starbucks or Barnes & Noble go bust, we should support their employees in any special way. On the other hand, tobacco growers were promised tax breaks by President Clinton that they would be deluded from any reduction in their demand for our tobacco.

The standards according to which government grants are dispersed are clearly dictated by special interest group politics, and the underlying motives, politics is the only way to set tax rates. Perhaps you more than anyone, a Minimalist" this year! Even if you weren't, you should be.

Taxes might be less objectionable and tax forms more complicated if — in addition to the U.S., the state and local levels of government for Alaskan oil as well as Paul — there were a separate form for which we could choose how our taxes were spent. "Check the box if you want your Alaskan oil to go to the White House Egg salad, Egg salad..." would be rather different.

But it might also be worse. At least now, even if you don't decide what is done with your tax payers, many government services benefit everyone, for their more existence, and cannot be paid for by their direct users.

For several years now it's been politically fashionable to devalue the importance of government as compared to the market. On April 15th you stop paying taxes, you're free. I suppose even a Minimalist would be happy.

However, you cannot absolutely debate the rules and roles of government, so now consider your thoughts. The Prey in your paper was brought to you even as they decided the fate of the American Indians that mandated a Mayall. The院校your taxes are channeled by federal subsidies to farmers. Your Guay would be rather more expensive if the federal government enforced anti-brand laws and federal government enforced anti-brand laws.

So, a very little thought today for the question of how you react to "tax cutting" is to pay taxes (a small local) or huge taxes on your annual tax return. Join the fun. No, you can't. Congress used to be arranged so that the proper side of the argument was arranged so that the proper side of the argument. Congress used to be arranged so that the proper side of the argument and the less productive or the less fortunate.

The single, biggest number of black students, the one who is in bad health, and the smaller number even agree, in general, to wonder why the joke of the Krass isn't that the American Indians that mandated a Mayall. The院校your taxes are channeled by federal subsidies to farmers. Your Guay would be rather more expensive if the federal government enforced anti-brand laws. However, let's not get excited by the joke of the Krass isn't that the American Indians that mandated a Mayall. The院校your taxes are channeled by federal subsidies to farmers. Your Guay would be rather more expensive if the federal government enforced anti-brand laws.

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Harvard punishes six for harassment

By Barbara Martinec

The Harvard Business School has formally disciplined six male students for sexually explicit harassment of students and faculty.

The six perpetrators were brought against them.

The harassment included notes sent during classes, unwelcome physical contact and inappropriate conversations.

The harassment was carried out against students and faculty, and the business school's independent newspaper.

The notes focused on individuals

The six perpetrators will be re-

The business school's independent newspaper.

The pattern of harassment continued into the entire 1996-97 academic year despite complaints by students and section leaders.

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Protestants say Clinton should 'keep out'  

The Protestants agree that the president shouldn't try to sell the peace accord to Northern Ireland.

BELFAST, Northern Ireland — Northern Ireland's two major Protestant parties bitterly disagree about the landmark peace accord that has been signed in London.

The government of the Irish Republican Army, one of the two major Protestant groups in Northern Ireland, has refused to sign the accord. The other Protestant party, the Ulster Unionist Party, has opposed the accord but has not signed it.

The accord was signed on Monday by the leaders of the British and Irish governments and representatives of the Ulster Unionist Party, the Ulster Democratic Unionist Party, the Social Democratic and Labour Party, the Nationalist Party, and the Irish Republican Army. It is intended to bring an end to the Troubles, a conflict between Catholics and Protestants that has lasted for more than 30 years.

The accord includes the creation of a new Northern Ireland assembly, a power-sharing executive, and the release of prisoners. It also includes provisions for the decommissioning of weapons and the disbandment of paramilitary organizations.

Debate over the accord has been intense, with opponents from both sides arguing that it does not go far enough. The Ulster Unionist Party, for example, is opposed to the power-sharing executive and the release of prisoners.

The accord is expected to be implemented in stages over the next few years. It is hoped that the agreement will bring an end to the violence and political instability that has characterized Northern Ireland for decades.

The accord is seen as a significant step in the peace process in Northern Ireland, but it remains to be seen whether it will be successful. The road ahead is likely to be difficult, with challenges ranging from the implementation of the accord to the ongoing political and social tensions in Northern Ireland.
Administration sets goals to improve aviation safety

WASHINGTON — The government announced its safety measures yesterday aimed at ensuring the "indefectible" operation of American airline crashes are in the past. The new network's direct benefits will contribute an ultra-fast data contribution worth more than $500 billion over three years. The other two categories are the market that is now over $1 billion in the next decade and the number of annual U.S. passengers climbs to 1 billion, which is 100 times faster than current connections allow and a rise from 600 million to more than 10 billion over three years. The administration put the market at $3 billion. Citizens should not yet imagine, experts said. Ear work equipment, such as routers and workstations, will send the data to the closest computer screens that flash messages to them. The company paying the all-cash bids to contain an outbreak of a mysterious disease in Hong Kong's farm fish have died, leaving 1.5 million tons of decaying fish. Researchers warn govt. of biological terrorism

WASHINGTON — Government agencies are unprepared for terrorist attacks, such as anthrax, which could get vaccines or antibodies to victims of a biological attack, leaving 1.5 million tons of decaying fish. When you need to add impact to your project, try full-color copies at Kinko's. Take advantage of one free hour of Internet Access time to research, upload or download up-to-date information. You have easy access to the digital world at the Kinko's.
The other trend that the Quakers had in the Gene Banks era was for the coach to develop more of the younger players. "I think you see that," said Schroeder. "There's a lot of young guys on our team: Kyle Wilson, Joel Mackenzie, Brian Reisinger, and Matt White. Banks was the impetus for us to keep going with the younger guys.披衬衫的宽度翻过来，但还是能看到你的头发。如果想扩大领口，请将衬衫的前领翻到身后，以拉长领口的长度。如果想缩小领口，请将衬衫的后领翻到面前，以缩短领口的长度。
Classifieds appear in the order listed below. If you can't find a heading, there are no ads of that type in today's newspaper.

FOR RENT
SUBLET
ROOMMATES
REAL ESTATE
HELP WANTED
FOR SALE
SERVICES
TYPOGRAPHY
WANTED
BUSINESS OPPS.
HEALTH & FITNESS
TRAVEL
ADOPTION
LOST & FOUND
ADULT ENTERTAINMENT
MISCELLANEOUS
PERSONALS

FOR RENT

WANTED

GRADUATE STUDENTS!

Now is the time to look!

- Hardwood Flrs.
- Mod. Kitchens
- Laundry Facilities
- High Ceilings
- Tile Bathrooms
- Front Entrances*

39th - 45th Sts.
Spruce / Pine / Osage / Baltimore

The Best Locations, The Best Selection and
The Best Rents!

Studies From: $350 1 Br. From: $600
1 Brms. From: $410 2 Br. & 3 Br. From: $550
$200**

CALL UCH: 222-2000

TV TONIGHT

WEDNESDAY EVENING APRIL 15, 1998

HOW TO PLACE AN AD

BY PHONE OR IN PERSON
Call (215) 996-6611 or come to 4011 Walnut Street, 2nd floor.
Office hours are Monday through Friday, 9 a.m. to 5 p.m.
Closed weekends.

BY FAX
Data entry form 996-6609 or E-mail advertising@phillypen.com.
24 hours a day. 7 Days a week. Include the ad text, dates you want the ad to run, name & phone number, your credit card number with expiration date and your name as it appears on your credit card.

BY MAIL
Send to: Classifieds, The Daily Pennsylvania, 4015 Walnut Street, Philadelphia, PA 19104
Enclose the ad text, dates you want the ad to run, your name and phone number, and your payment (check or your classified number with expiration date).

NOTICE TO READERS

While The Daily Pennsylvania attempts to screen ads for realism, though not all results are legal, it is up to you to exercise your own due diligence and be safe when answering. Please use caution when answering ads, especially any which require you to send a cash, check, or money order in advance.

Classifieds continued on The Next Page!
April Specials

Powellton Pizza

387-1213
387-1260

Bar-B-Q Chicken Pizza
Our most popular chicken pizza.
Taste it and you'll know why!

Large $10.00
Small $5.20
Cheese Pizzas
2 Large $10.00
2 Small $5.20
One free topping with the purchase

Pepe tosses a one-hitter in the nightcap

SPRINGBROOK from page 14

It was only credited with one hit, Pron
horns reached base on an error of an ali
pitcher. "I was very happy because the last
out game I made doing not at all," Pron said. "Yesterday I had
innings pitch-er. Well done,"
umpire coach Perry Clute because
w. He had two errors, but he was de-
ning coming off into the field today,
which was very different from here I
was feeling before.

Pron started his team lead-
by a first-inning hit against the timing of the second game. Penn
nearly was burned by a wild pitch to
out another early lead, taking ad-
vantage of every opportunity. The
n two runs were fewer than enough for
Pron, whose only hit also was a lead-
sing of Abby Bonym in the sec-

A hit of a time was attitude," Pron said.
He offered (the coaches) I wanted to
play, and they gave me a chance. I
game I did well so they're keeping me.

Pron stayed in the game after hurt-
ing himself slipping into second base.
He said he didn't have any pain when he
n. The only hit Penn scored was in the
scoring the Quakers' third-consecutive run of the game. Despite the injury,
Pron retired the Lions in order to
the last two innings.

"I was sliding into second and my
sliding shorts aren't tight enough, I
guess," Pron said. "I felt really bad
into second and got a little cramped.

While the Quakers were obviously delighted with yesterday's win, they
still have a long road ahead of them.

The Lions, however, have
without a difficulty against By Longen
mouth the next two weekends.

"In the first it's a day every time,"
Kaufman said. "They have the
opportunity, and we've given them
the challenge to run the board. That
therefore would be an accomplish-

Write DP Sports.
Call Kent or Josh at 898-6585,
ext. 145.
NEW YORK — As dozen* of engi
ners climbed around and X-rayed Stadium’s skeleton, the team played
I ries finale to Shea Stadium the home
lof the Yankees’senes with Anaheim
VWjoTsssoay. Aprs 15.1996

terday refusing to reverse a bad call
by waving off Allan Houston’s shot in
and stout hearts, quarterbacks with
mined it was a judgment call, not a
quarterback faces when he joins a
icks 111 -96 last night.

i exhibition game in eerie near-si
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**M. Lax finds field time for two goalies**

By Mark O'Shaughnessy

Last March, when Matt Schroeder arrived on campus from Detroit, he found himself confronted with a dilemma: Who would be Penn's starting goalie? Van Arsdale decided the best thing to do was to compare how the two performed in practice and just work on his game more. "As a sophomore, I didn't think I had anything set in stone," Schroeder said. "It helped my in the fall to improve physically and just work on my game more."

But in the end, Lavery knew he could be a valuable bench player. Lavery, however, is in closer contact to the bench - now serving as a Quaker ruckman - Schroeder and Lavery will be in action tonight at the Quaker's final home game of the year against Drexel.

**Waiting time for Ivy hoops**

By Eric Markowitz

Tradition

"It's a good idea that the players don't get haunted, that they pick a school and are not bothered right when they commit," Columbia coach Alphonso Hill said. "This gives them a chance to think. Then you've been talking to him all school year," said Van Arsdale.

The rule makes it as benign a process as possible for the players," Van Arsdale said. "That way you won't be calling them and bugging them."

"We know what the rule is and what the implications are, so we advertise it around work. You've got to make sure as one-week phone call for Morristown is a minimum, and it doesn't change drastically for us."

Dwyer also said that at his time at Penn, the Quakers have never lost a recruit to a Ivy Division I coach while he and other Ivy coaches have been frozen in Morristown.

This year's class

"It really don't pay attention to Morristown," Hill, whose bandmates have compiled a 24-4 record in three seasons, said. "I think if you're talking to kids all year, once a week, that's the best, that then's good enough."

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The Social Planning and Events Committee presents:
University of Pennsylvania Spring Fling 1998

THINGS That Go FLING in the Night

What you’ll find inside:
WELCOME 3
STAFF LIST 3
FLING BANDS 4-5
QUAD MAPS 6-7
SCHEDULES 9
THANKS 11

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WELCOME

After 26 years of partying in the sun, sleet, snow, and wind, we’re still Flinging. Contrary to popular opinion, this is and will always be the BIGGEST PARTY ON THE EAST COAST! We are looking forward to a weekend of great music and dancing, good food, high energy, and harmless debauchery. As per usual, we’d like to thank all of you Fingers for coming and making Fling so much fun. Party on and........

Look out for those THINGS THAT GO FLING IN THE NIGHT....

Sam Barton  Bruce Frey  Seema Singh

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--Rhythm & Blues Foundation News

“Maceo Parker practices what he preaches and preaches what he practices – funk to the 10th power.”
--Portland Press Herald

DISCOGRAPHY
Life On Planet Groove (1992)
Mo’ Roots (1991)
Roots Revisited (1990)
Southern Exposure (1994)

Want more info? Check out the Fling Web Site at http://dolphin.upenn.edu/~flmg95

FISHBONE

DISCOGRAPHY
Chim Chim’s Bad Ass Revenge (1996)
FISHBONE (1985)
FISHBONE 101-NUTTASURUSMEG FOSSIL FUELIN’ THE FUNKY (1996)
Give A Monkey A Brain & He’ll Swear He’s The Center Of The Universe (1993)
In Your Face (1986)
Reality Of My Surroundings (1991)
Truth & Soul (1988)
"[Five Fingers of Funk’s] inaugural release is the most fun a human can have in public without appearing in a live sex show."

--PDXS

**DISCOGRAPHY**

**The Jon Spencer Blues Explosion**

Blues Explosion (1992)
Extra Width (1993)
Now I Got Worry (1996)
Orange (1994)
Remixes (1995)

**WEB SITES THAT GET RESULTS!**

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3. PSA
4. Chi Omega
5. Penn Taiwanese Club
6. Music College Representatives
7. ACELA
8. Penn Band
9. Pi Beta Phi
10. Climbing Wall / Bouncy Boxing
11. Bungee Run
12. Human Bowling
13. Sumo Wrestling
14. Trampoline
15. Fling Souvenirs
16. Council Travel
17. College Credit
18. TNT CD's
19. Quaker Card
20. FLASH / DART
21. Club Singapore
22. Commerce Bank (Friday) / Sweat
(Saturday)
23. Y100 (Friday)
24. Masseuse
25. CD Experience
26. Phi Sigma Pi
27. Thai Student Association
28. Enter/Media (Omnipoint)
29. On-Campus Marketing
30. Bell Atlantic Mobile
31. Nantucket Nectars

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MOTOR TREND's Guide to
Buying or Leasing
Your First New Car

Brought to You by
HYUNDAI

Driving is Believing

SEE PAGE 9 FOR A FULL BAND SCHEDULE!!
1. Penn Nihon Club
2. College Republicans
3. PSA
4. Chi Omega
5. Penn Taiwanese Club
6. Music College Representatives
7. ACELA
8. Penn Band
9. Pi Beta Phi
10. Climbing Wall / Boun Boxing
11. Bungee Run
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How To Buy or Lease Your First Car

Let's face it...your car is your life. It's your connection to school, to work and, most important, to your social life. Car ownership can be a hassle, or it can be gratifying. A car can be a source of anxiety (the "when will it break down next?" syndrome) or a refuge that takes you away from it all. The choice is yours: Hassle with an unreliable heap or enjoy the freedom of being able to go anywhere, anytime you want.

By now, you've probably guessed the choice we are referring to is buying a used car versus buying a new car.

Many college students who are struggling financially to get through school don't realize that buying or leasing a

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<th>'95/subcompact</th>
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</tr>
<tr>
<td>Total monthly payments</td>
<td>$13,165.18</td>
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</tbody>
</table>

New vs. Used

SEE PAGE 9 FOR A FULL BAND SCHEDULE!!
Technology Makes the Difference

At Motor Trend, we are always amazed at the leap forward in technology that every new model year brings to the auto industry. Much of this is not apparent to the eye, but is readily experienced once you’re behind the wheel. Things like stiffer chassis construction or a new seat foam don’t make for exciting ad copy, but they do make a big difference in the driving experience.

Follow along as we look at some of the new-car features that we believe make new cars a better purchase decision than used cars.

Engine/Driveline

was attained by sacrificing performance. Today, vehicles like Hyundai’s Tiburon provide impressive fuel economy numbers (23mpg city/31mpg highway) and equally impressive important, extremely high efficiency. But it’s the computer that makes sure that every ounce of energy is extracted from each drop of fuel.

Today’s engine-management computers do much more than constantly adjust the engine for peak performance; they also control the electronics to operated automatic transmissions. In effect, the engines and transmissions of new cars actually communicate with each other providing optimum shift timing (you will always be in the right gear) and smoother shifts.

This same technology offers more savings than just increased efficiency and fuel economy. Normal tune-ups are virtually a thing of the past, and if there is a service problem, your local dealer can just plug into your car’s computer and read the trouble code and quickly isolate the trouble, meaning you get the problem fixed with fewer trips to the dealer.

Chassis/Body

Much of the “efficiency gap” between older used cars and new cars has little to do with the powertrain. Actually, it is a number of little factors that combine to make a big difference.

One of the largest contributors is the excellent aerodynamics of new cars like Hyundai’s Tiburon with a Cd (coefficient of drag) of .33. Many designers claim that a .30 Cd is the current practical limit for passenger cars, but it is a large improvement over cars produced five years ago.

These improved aerodynamics not only “cheat” the wind, adding fuel efficiency, they also result in good-looking cars with rakish front ends and windshields and flowing body lines. Other factors that contribute to better fuel economy are new tires designed to lower rolling resistance (all tires have some) and total vehicle weight reduction. You may have heard your grandfather talk about the cars of the ’60s and how good they were because they were heavy and really

new car is even an option. And that is what this 24-page publication by the editors of Motor Trend, brought to you by Hyundai, is all about. Hyundai’s point of view is obvious: They offer new cars that are as affordable as many used cars. Hyundai wants you to know that buying one of their new cars could be a better choice than purchasing a used car. And by using its new models for illustrative purposes, maybe you will see a Hyundai that appeals to you.

No matter which vehicle you decide to purchase or lease, new or used, the information presented here by Motor Trend course was carefully prepared to make that task easier, and to save you money and frustration.

Many factors weigh in the decision to purchase a new car versus a used car. The most important reason is reliability. The last thing a student or parent needs are car breakdowns and unforeseen repairs when a student is far from home. With a new car, the reliability is there, and if anything major does go wrong, there’s the safety net of the new car warranty and a dealer network for support.

Other areas where you can save on a new car purchase are typically lower financing rates, longer financing terms, lower insurance rates (for cars with safety equipment like airbags and ABS brakes), and more equity when the payments are over (if you buy, instead of lease). Most reassuring to students and parents alike on tight budgets is that car expenses are fixed for the first three years or until the factory warranty expires.

Most of us putting this publication together have purchased or leased many vehicles over our lifetimes. It seems that no matter how often you do it, buying (and now leasing) a car never gets any easier. However, if you follow the information provided here, you will have made all of the critical decisions in a thoughtful way before some stranger passes a pen and contract over the desk for you to sign. You can sign on the dotted line with confidence that you’ve selected the right vehicle, you’ve made the best deal possible, and if something is not right after the deal, you know what course of action to take.

In the next section, “Technology Makes the Difference,” we’ll point out how new-car technology not only makes new cars safer and more enjoyable to drive, but makes them a better value as well.

NOTE: No beverages or beverage containers (even sealed ones) are permitted to be brought into the Quad during Fling hours.
"hugged" the road. Sorry, Gramps, nothing could be further from the truth. Today's engineers do everything possible to lower vehicle weight, not only for improved fuel mileage but for better acceleration, stopping and handling. Car companies like Hyundai have been integrating lightweight metals like aluminum and plastics throughout vehicle construction to lower weight.

When we road test cars at Motor Trend, much of what we do is very objective: Obtain hard test data by driving over repeatable test tracks. While that is important, it is the subjective impressions we get when test driving a vehicle that mean more to the consumer. And one hidden attribute, chassis stiffness, comes through every time you turn the steering wheel, hit the brakes, round a turn or hit a bump. It's the solid feel you get when a car has been designed for optimum strength. Car companies like Hyundai now use Cray super computers to build strong cars at the lightest weight. Because the basic building block of the automobile (the chassis) doesn't bend or deflect, every other component is able to do its job. It's why old cars "feel" old when you drive them and new cars "feel" new.

**Suspension**

How your car turns, stops, soaks up bumps and even accelerates is determined by its suspension system. A good suspension system makes your car easy to drive, while a bad or worn-out suspension system makes you fight every turn or bump in the road. The latest technology utilizes sophisticated multi-link suspension systems, gas-pressurized struts and shocks and precision rack-and-pinion steering. It provides that sure-footed feeling when you drive...it makes the car responsive to Corvette. And it does it with tires less than half the width of the Corvette's.

**Interiors**

They have always been discussed in regard to comfort, but the latest vehicle interiors actually make you a better driver. Designers have come to realize the importance of ergonomics, a fancy word for everything being where you'd expect to find it so you don't have to take your eyes off of the road to perform a function like adjusting the heater. The first impression you have when you climb into a new car like the Hyundai Accent is the excellent visibility. A low hood line and dash and narrow windshield posts all help you see what is going on around you. Easy-to-read gauges and heater and radio controls are logically arranged and take little getting used to. Even the seats support in a way to reduce driver fatigue on long trips, making you a better driver. And new cars provide better utility for active lifestyles, with fold-down rear seats, pass-through ski compartments, cup holders for those fast-food stops. The list of standard features is very impressive.
1. Penn Nihon Club
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Safety

The most compelling reason to purchase a new car over a used car is safety. New cars have more safety features than older models. Motor Trend looks at vehicle safety in two parts. There’s active safety...features like ABS (anti-lock braking systems) that enable the driver to avoid an accident, and there’s passive safety...features like supplemental airbags, door beam guards, and integral safety cages that help protect the driver when the accident cannot be avoided.

Although most drivers don’t know it, virtually every component of a new car is designed with safety in mind. With the help of sophisticated computers, cars can be designed and subjected to crash simulation on the computer screen. The passenger compartment can be analyzed for integrity and redesigned until it exceeds the current standards. Chassis “crumple zones,” areas that deform to dissipate crash energy before it gets to you, the driver, are designed this way.

Let’s look at some safety items available in new Hyundais and how they benefit the driver.

Then ask yourself: Is this used car I’m considering as safe?

ABS Brakes
Optional on some Hyundai models, ABS (anti-lock braking system) is one of the single greatest accident-avoidance devices on new cars. ABS basically prevents any wheel from locking up even in slippery conditions no matter how hard someone stomps on a brake pedal in a panic situation. The reason this is so important, is that when the wheels are locked up, you cannot steer or control the car in any way. With ABS, you are able to maintain steering control at the same time you are braking to slow down.

Airbags
All new Hyundais are equipped with dual supplemental airbags. Despite what you may have read or heard, airbags are good. They are responsible for saving many lives and preventing serious injuries.

However, the manufacturer’s recommendations about infant car seat placement in the rear of the vehicle and the importance of placing all children below the age of 13 in the rear seat should be strictly followed. All airbags are supplemental to the vehicle’s seat belts, so remember to buckle up even if your vehicle is equipped with airbags.

Halogen Headlamps
Another new car feature that can’t be overestimated is the new reflector halogen headlamps.

You have to experience them to realize how superior they are to the old “sealed beam” headlamps of just a few years ago. Most accidents that take place at night are vision-related. The extended field of vision this new technology provides gives the driver precious time to react and avoid a problem situation.

Integral Safety Cage
All new Hyundais feature energy-absorbing, 5-mph bumpers, energy-absorbing front and rear crumple zones and a reinforced steel body structure for added rollover protection plus side impact door protection. The object is to first cushion the impact with the bumpers and crumple zones, then to ultimately protect the occupants with this reinforced body shell.
Can I Afford a New Car?

What Other Costs Are Involved?
What you pay to buy or lease a car is only part of the overall financial picture. Before you settle on an affordable price for the car, consider the other expenses you’ll need to cover.

Insurance
This is a big one, especially if you're looking at a sports car or 4x4. Call around and compare quotes from different insurance brokers. Also, check to see what types of discounts the provider offers, such as for honor students, non-smokers, a security system, and so on.

Fuel
Estimate about how many miles you're likely to drive on a monthly basis, and figure a ballpark fuel cost from that. Here's where a car with a smaller, more fuel-efficient engine will help your bottom line.

Parking
If you need to pay for parking on a regular basis, this can add up.

Routine Maintenance
Check with some local dealerships on how much they charge for performing periodic maintenance inspections. It can vary quite a bit from one vehicle to the next, as well as from one dealership to the next.

Repairs
Since most things that go wrong in the first three years are covered under the basic warranty, repairs shouldn't become a significant factor until the warranty's up.

Registration
This is another annual check you get to make out to your state's DMV.

HOW MUCH INSURANCE DO YOU NEED?
Many states require that a car owner have a minimum specified amount of personal liability insurance on his vehicle. This covers other drivers and their vehicles in the case of an accident that's determined to be your fault. Check with your DMV or insurance agent if this affects you. Some states also have "no-fault" insurance laws where each insurance company covers all expenses for vehicles it insures. Whatever your state's laws, it's foolhardy to drive without insurance since you could be gambling with your entire financial worth.

If you can afford to, it's better to get full-coverage insurance, which, in addition to personal liability, includes:
• Collision, which pays to repair your vehicle.
• Medical, which covers medical expenses for you and any passengers in your car.
• Comprehensive, which pays for loss caused by theft, fire, or natural disasters.
• Uninsured motorist, which covers you if hit by a driver without insurance.

Also, work out with your agent what amount of coverage is best for you, while keeping the premiums within your budget. For instance, paying for a higher deductible (the amount you have to pay before the insurance kicks in) can reduce your premium significantly.
Once you've decided that a new car is right for you, the next decision is whether to buy the vehicle outright or lease it for a few years. Both methods have their own advantages and disadvantages, and which route is best for you depends on your lifestyle, expectations, and budget.

**WHY BUY?**
- You own the vehicle. On the plus side, this means you have equity that you can put toward a down payment on the next car. On the minus side, if you want to get a new vehicle you have to first sell or trade in this one, which can mean more time, hassle, and/or negotiations to make sure you get a good deal.
- You can customize the vehicle with new audio, convenience, performance, or dress-up items to personalize it to your tastes.
- There's no need to worry about mileage. When leasing, you get charged for miles over the agreed-upon limit.
- You can sell the car at any time. When leasing, turning the car in early will incur costly penalties.
- You don't pay additional cash should the car suffer upholstery stains or paint scratches (although the resale value will go down).
- No car payments after the lease is paid off. Although repair bills tend to increase with a vehicle's age.

**WHY LEASE?**
- Lower monthly payments. Leasing a car will net you a significantly lower monthly tab than buying it.
- Low or no down payment. This is a benefit of many leasing deals.
- You can drive a more expensive car. Leasing enables you to get a more expensive, better-equipped vehicle for the same monthly payment you'd be making to buy a lower-end model.
- No resale worries. At the end of the lease, you can turn in the leased car and get a new one without the hassle of selling or trading in the old one.
- Possible tax deductions. If you can claim the lease as a legitimate business expense.

**IS LEASING RIGHT FOR YOU?**
Leasing tends to work best for drivers who:
- Like to get a new vehicle every few years.
- Want to drive a more expensive vehicle than they can afford to buy.
- Know they will not need to get a different vehicle within the term of the lease.
- Tend to keep their vehicle in good shape, both in appearance and mechanically.
- Don't accumulate high mileage (12,000 or less per year).
- Aren't interested in customizing their vehicle.
- Can claim their vehicle as a business expense for tax purposes.
- Don't have a large cash down payment or trade-in.

**NOTE:** No beverages or beverage containers (even sealed ones) are permitted to be brought into the Quad during Fling hours.
What Really Happens When You Lease?

Leasing is roughly the equivalent of renting a car for a specified period of time. Since you only get to use the vehicle for a portion of its life, you don't have to pay for its full value, which is why the monthly cost of leasing is less than buying. While many leasing advertisements make it look simple to get a car, the process is actually more complex than buying, with the potential for unexpected costs and hidden pitfalls. Here's a rundown of the factors you need to look at in a typical lease agreement.

MSRP: This is the manufacturer's suggested retail price. While advertised leasing deals are normally based on this figure, the MSRP is just as negotiable when leasing as when buying.

Options cost: Any options you add to the car will increase the bottom line price; these are also negotiable.

Licensing fees: These are the charges state and local governments require for registration and title.

Capitalized cost: This is the negotiated total cost for the vehicle. Capitalized cost reduction is the equivalent of a down payment when buying.

Your Responsibilities When Leasing

- Keep the car in good condition. Even though you're driving the car still belongs to the lessor (usually a finance company), and it expects you to take good care of it. This means having maintenance performed on schedule (a good idea anyway), making any needed repairs promptly, and keeping the interior and finish in like-new shape.

- If the leased car should go out of warranty, any repairs needed are at your cost. That's why it's smart to keep the leasing term from exceeding the warranty period.

- To protect themselves, lessors will typically require you to maintain a certain amount of insurance coverage.

Charting a Course

Before you sign on the bottom line for a lease agreement, make sure you know what all the vital statistics are, so you can make intelligent comparisons. If the salesman doesn't tell you, ask.

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>MSRP</td>
<td>$</td>
</tr>
<tr>
<td>Options cost</td>
<td>$</td>
</tr>
<tr>
<td>Capitalized cost</td>
<td>$</td>
</tr>
<tr>
<td>Capitalized cost reduction</td>
<td>$</td>
</tr>
<tr>
<td>Residual value</td>
<td>$</td>
</tr>
<tr>
<td>Monthly payment</td>
<td>$</td>
</tr>
<tr>
<td>Disposition fee</td>
<td>$</td>
</tr>
<tr>
<td>Lease term</td>
<td>months</td>
</tr>
<tr>
<td>Interest rate</td>
<td>%</td>
</tr>
<tr>
<td>Mileage limit</td>
<td>miles</td>
</tr>
<tr>
<td>Cost per mile, if over the allotment</td>
<td>$</td>
</tr>
</tbody>
</table>

Residual value: This is an estimate of how much the vehicle will be worth at the end of the leasing term. The difference between this and the capitalized cost plus interest charges helps determine how much you'll have to pay for the lease. In a typical closed-end lease, this is also the amount you'll have to pay if you want to buy the vehicle at the end of the lease, although it's often negotiable.

Disposition fee: This is paid at the end of the lease to cover the cost of auctioning, leasing, or selling the car to another person.

Lease term: The number of months you will lease the car. Keep in mind that turning it in early will cost you penalties.

Mileage limit: Your lease will have a built-in mileage limit. If you return the car with more miles than this, you will be charged a specified amount per mile. If you anticipate needing more miles than offered in a particular lease package, you can probably buy extra miles at a cheaper rate than the penalty cost at the end.

Gap insurance: This coverage protects you should the car suffer damage from an accident, fire, or theft; it pays the difference (gap) between the normal insurance settlement and the balance on the lease including liability insurance, protecting your interest and the interest of the lessor.

When the Lease is Over

After the term of the lease runs out, you have one last decision to make. You can simply return it to the dealership or purchase the car for the purchase option price (usually equal to the residual value plus an acquisition fee). Almost all leases today are closed-end, which means the residual value is spelled out in the contract. On paper, this is the amount you would have to pay to purchase the car, although this may be open to negotiation.

If you decide to return the vehicle, you still may have to pay a disposition fee to cover the cost of turning the car around to someone else. Additional charges may be incurred if the car has more mileage than was agreed upon or if it exhibits more wear and tear than is considered normal.
Buying a car is a more straightforward financial process than leasing. In simple terms, you negotiate the selling price and arrange to finance it. Since you’re paying for the entire worth of the vehicle you will typically have a higher monthly payment, although at the end of the loan you still have something of worth.

**MSRP (Manufacturers Suggested Retail Price).** The key here is “suggested," as dealers are free to sell at whatever price they want, whether below or above the MSRP.

**Options.** Adding desired options (and destination charge) to the MSRP will give you a bottom-line “sticker price.” This is the figure on which you should be negotiating to arrive at an acceptable price for your budget.

**Down payment.** Financing institutions usually require you to make a cash down payment, which is also negotiable. The remainder of the purchase price is then financed in the form of a loan.

**Licensing fees.** This varies from state to state. Check with your dealership, lender, or Department of Motor Vehicles.

**Sales tax.** If applicable, this will be tacked onto your bottom line price for the vehicle.

**Interest rate.** Shop around for the best interest rate, checking out what various banks, credit unions, loan organizations, or even the auto manufacturer’s financing arm can offer.

**Loan term.** The number of months you spread the loan over affects the monthly payment and total purchase price. A shorter loan means higher monthly payments, but less money paid out overall in interest.

### WHAT ARE THE REAL COST DIFFERENCES?

On the surface, leasing—with a low down payment and lower monthly payments—may seem like a much better deal than buying, but that’s a short-term perspective. While the higher down payment and monthly payments of a purchase agreement take a heavier toll upfront, the total out-of-pocket cost over the lifetime of the vehicle is usually less when buying. The difference is equity. As you pay off a car loan, your equity in the vehicle grows. If you plan on keeping the car for a long period of time, once your payments are done, you can drive payment-free, further reducing the overall “per-month” cost of the vehicle. Plus, at any time, you can cash in your equity by selling the vehicle or using it’s trade-in value as a down payment for another car.

As an example, here’s a breakdown on a sample purchase and lease of the same vehicle.

<table>
<thead>
<tr>
<th>Purchase</th>
<th>Lease</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Car</strong></td>
<td><strong>Car</strong></td>
</tr>
<tr>
<td>$12,549</td>
<td>$12,549</td>
</tr>
<tr>
<td>Options</td>
<td>Options</td>
</tr>
<tr>
<td>$1,239</td>
<td>$1,239</td>
</tr>
<tr>
<td>Delivery charge</td>
<td>Delivery charge</td>
</tr>
<tr>
<td>$435</td>
<td>$435</td>
</tr>
<tr>
<td>Sticker price</td>
<td>Sticker price</td>
</tr>
<tr>
<td>$14,223</td>
<td>$14,223</td>
</tr>
<tr>
<td>Negotiated price</td>
<td>Cop cost</td>
</tr>
<tr>
<td>$13,423</td>
<td>$13,423</td>
</tr>
<tr>
<td>Down payment</td>
<td>Cop cost reduction</td>
</tr>
<tr>
<td>$670</td>
<td>0</td>
</tr>
<tr>
<td>License fees</td>
<td>License fees</td>
</tr>
<tr>
<td>$400</td>
<td>$400</td>
</tr>
<tr>
<td>Sales Tax (at 6.5%)</td>
<td>Sales Tax (at 6.5%)</td>
</tr>
<tr>
<td>$873</td>
<td>$873</td>
</tr>
<tr>
<td>Interest rate</td>
<td>Interest rate</td>
</tr>
<tr>
<td>8.95%</td>
<td>8.95%</td>
</tr>
<tr>
<td>Loan term</td>
<td>Loan term</td>
</tr>
<tr>
<td>36 months</td>
<td>36 months</td>
</tr>
<tr>
<td>Monthly payment</td>
<td>Monthly payment</td>
</tr>
<tr>
<td>$431.5</td>
<td>$196.57</td>
</tr>
<tr>
<td>Total monthly payments</td>
<td>Total monthly payments</td>
</tr>
<tr>
<td>$15,535.80</td>
<td>$7,076.52</td>
</tr>
<tr>
<td>Residual value after 3 years</td>
<td>Residual value after 3 years</td>
</tr>
<tr>
<td>$9,396</td>
<td>$9,396</td>
</tr>
<tr>
<td>Owner equity</td>
<td>Owner equity</td>
</tr>
<tr>
<td>$9,396</td>
<td>0</td>
</tr>
<tr>
<td>Total 3-year cost</td>
<td>Total 3-year cost</td>
</tr>
<tr>
<td>$6,139.80</td>
<td>$7,076.52</td>
</tr>
</tbody>
</table>

### REALITY CHECK

Though simpler to understand than leasing, it’s just as important to focus on each step of the buying process to ensure you’re getting the best deal you can.

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>MSRP</td>
<td>$12,549</td>
</tr>
<tr>
<td>Options</td>
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</tr>
<tr>
<td>Total 3-year cost</td>
<td>$6,139.80</td>
</tr>
</tbody>
</table>
A car loan is actually one of the easier types of loans to get. One reason is because the vehicle itself acts as collateral; if you don't make your payments, the financier will repossess the car. Secondly, if you finance through a dealership, you have someone else going to bat for you, since they want to close the deal as much as you do. On the other hand, financiers tend to be a bit pickier with leasing packages and look for good credit profiles.

**SOME TIPS ON ARRANGING FINANCING**

- Whenever possible, it's preferable to negotiate credit terms separately from the vehicle terms. You have the most leverage going into a car-buying situation when you're already pre-approved for loan.

- After you've figured out an affordable monthly payment for your car, take this figure to your lending institution (bank, savings & loan, credit union) and ask how much money it would be willing to lend you. Adding this and any down payment you have will help you decide the price level you should be seeking.

- Get the shortest loan you can afford that will still keep your monthly payment within budget. Conservative financial advisors recommend no more than three years on a new car, although this could make the monthly payments much higher. While loans of up to five or six years are common, longer loans carry a higher interest charge, which you'll be paying for over a longer time.

- Shop around for the best interest rate. Banks and credit unions often have the best rates, although don't discount what a competitive dealer or the manufacturer's financial arm can offer.

- If you have a hard time getting credit through a bank or other lending institution, many dealers will work with credit risks, but be prepared to pay a high interest rate.

- Once you've got the loan and the car, make the payments on time. This is a solid way to establish credit for the future, and how you handle this loan will affect other credit arrangements down the road.
1. Penn Nihon Club
2. College Republicans
3. PSA
4. Chi Omega
5. Penn Taiwanese Club
6. Music College Representatives
7. ACELA
8. Penn Band
9. Pi Beta Phi
10. Climbing Wall / Boun Boxing
11. Bungee Run
12. Human Bowling
13. Sumo Wrestling
14. Trampoline
15. Fling Souvenirs
16. Council Travel
17. College Credit

NOTE: No beverages or beverage containers (even sealed ones) are permitted to be brought into the Quad during Fling hours.
NEW vs. USED

DOING the RESEARCH

FINISH

DRIVING IS BELIEVING

SEE PAGE 9 FOR A FULL BAND SCHEDULE!!
Which Vehicle Is Right for Me?

There's no better feeling than the pride of ownership of a vehicle you really like. A vehicle that fits you, your personality and, most important, your transportation needs. When looking for a new vehicle, be creative. For example, the Hyundai Accent three-door coupe may seem plain at first glance. However, select the GSi model in Indigo Pearl paint, add the optional 100-watt stereo with CD player and you'll have an affordable sport coupe that will turn heads and provide years of enjoyable spirited driving.

While it is easy to get caught up in the “what I want syndrome,” you will be much more satisfied with your car purchase when you buy “what I need.” In order to come to that correct conclusion ask yourself a few questions like, “how many passengers will I carry on a regular basis?” or “do I need a wagon to haul all of my camping gear?” or “will I need a four-door vehicle for business when I graduate?” With over 200 makes and models of vehicles on the market today, the right vehicle exists at the right price. It’s up to you to do your homework and find it.

The following typical body styles have this to offer:

**Sporty 2+2 coupes** like the Tiburon are stylish and fun to drive, and with rear hatches and fold-down rear seats, they offer plenty of cargo space for active lifestyles. Expect spirited acceleration, responsive handling, and good fuel mileage bundled in a package capable of carrying the occasional rear-seat passenger.

**A three-door coupe** like the Accent is the most economical car you can buy. Unlike the sporty 2+2 coupes, this body style is essentially a two-door sedan, meaning that it actually has some rear leg and headroom. Access to the rear seat is tough for us older folks, but not a problem for your friends. Utility is good despite its size, thanks to the rear hatch and fold-down rear seat.

**The four-door sedan** illustrated by this sleek Elantra is not your father’s car (although it could be).

It’s easy to shed that potential stigma with a bright exterior color and maybe a set of aftermarket wheels. Nobody can dispute the comfort and convenience of a four-door sedan. If you place a premium on taking your friends with you, or if you have a budding family, a sedan or wagon could be just the ticket.

**Wagons** are on the comeback trail of being the cargo haulers of choice. Many disgruntled minivan and sport/utility owners are tired of horsing their truck-like vehicles around on a daily basis and are making the switch. Wagons are perfect “gear” carriers for active lifestyles.

**Minivans** are the perfect choice when a wagon is just not enough. With seating for up to eight passengers and the ability to remove the rear seats for increased cargo capacity, they provide more versatility than a sport/utility. The tradeoffs are mediocre handling, poorer fuel economy than a wagon, and the fact that they probably won’t increase your chances of getting a date.

**Pickup trucks** are very popular these days, but they have a lot of limitations. The most obvious is the lack of passenger space. More troubling is that whatever you put in the back is neither secure nor protected from the weather, unless you have a bed cover. And in the end, you have a vehicle that drives like a truck, and consumes fuel like a truck.

**Sporty/utilities** are the hottest category of vehicles on the market. It’s a trend supported by few defensible arguments other than the fashion statement they make. Being truck-based, they make great tow vehicles, but as daily transportation they leave a lot to be desired. With little more room than a wagon, they carry the downsides of poor fuel economy, high insurance rates, and difficulty of maneuvering at the mall. If you think you need a sport/ute, consider a wagon and possibly a new wardrobe instead.

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The Options Game

skilled driver. Automatics do offer a significant measure of luxury and convenience, something much appreciated by urban commuters who would otherwise get a Nautilus-level clutch workout. At resale time, automatics are much easier to sell.

So many choices... With your desired level of equipment in mind, scan through the manufacturer's information to see if a model is offered

Irresistible Power Goodies

Many car companies like Hyundai bundle options together such as power windows, door locks, and mirrors, but are they necessary? Power windows are helpful in four-door vehicles, especially with kids, but they aren't needed in small coupes. On the other hand, power locks go beyond a convenience item to offering security, especially when integrated with a keyless remote system. If there is only a single driver for the car, power mirrors would be essentially a one-time-use feature. These power goodies may be offered in a cost-effective package, but think twice about adding each individually.

Stereo: Upgrade or Replace?

Music lovers may consider upgrading the stock AM/FM stereo to a mega-watt, multiple-format system. All manufacturers offer several audio choices from CD changers to premium 6- and 8-speaker arrangements designed specifically for the vehicle. By upgrading at time of purchase, the added cost of the sweet-sounding stereo can be worked into your financing package. While the aftermarket offers a seemingly endless selection of quality components, it is hard to beat the convenience and warranty available from the car maker. Not to mention the savings on installation.

Manual vs. Automatic

Manual transmissions are commonly referred to as “standard” because they are included with most lower-priced vehicles. A manual transmission offers significant savings over an automatic transmission, an option that may cost $500-$1200 more. Also, manual vehicles get slightly better fuel economy and accelerate faster in the hands of a
1. Penn Nihon Club
2. College Republicans
3. PSA
4. Chi Omega
5. Penn Taiwanese Club
6. Music College Representatives
7. ACELA
8. Penn Band
9. Pi Beta Phi
10. Climbing Wall / Bourn Boxing
11. Bungee Run
12. Human Bowling
13. Sumo Wrestling
14. Trampoline
15. Fling Souvenirs
16. Council Travel
17. College Credit

Fact-Finding Mission
The Internet is a powerful tool that can offer access to as much information as you can absorb. Begin your quest at a site like Motor Trend Online where you can find an exhaustive archive of past road tests, a performance database, buying/leasing articles, and an interactive buyer's guide. To call up a list of competing vehicles in your price range and target vehicle type, use the Power Search function in the buyer's guide to compile a short roster of prime contenders with descriptions and specs.

Now you are ready to visit the manufacturer's Web sites for further information on specifications, options, colors, and financing from the MT Online Off Ramp links section. Most sites, like Hyundai's (www.hyundauusa.com), offer a wealth of information and are quite enjoyable to use. At Hyundai's site you can: order a brochure, locate a dealer complete with a map, build a car to your own specifications, discover complete pricing information, read published reviews, use interactive financial tools, read about Hyundai motorsports, auto show schedules and vehicle unveilings, and even download a screen saver. Who says shopping can't be fun?

Information Is Power
With your short list of contenders, you can go beyond basic product information and first-hand experience to gather data on government crash test results from the National Highway Traffic Safety Administration, service bulletins and recalls courtesy of AllData, and even dealer invoice pricing from Kelley Blue Book, as well as used-car pricing for gauging trade-in value if applicable.

The Money Trail
As you whittle your vehicle choices down, the Internet can again be your ally, delivering information on current manufacturer and bank-offered interest rates. Third-party sites such as CarPoint, IntelliChoice, and LeaseSource gather lease and loan finance information, arming you for negotiation at the dealership. These sites can also clue you in on special deals that are being offered. IntelliChoice in particular analyzes leases, flagging the best values. The best place to visit is your local bank or credit union to speak with a loan officer. Being pre-approved for a loan prior to dealer negotiation will put more power in your wallet. The dealer's finance manager will have to beat your bank's deal to earn your business, and you might be pleasantly surprised by the result. College students and first-time buyers in particular are often eligible for special loan programs that make it easier to step into a new vehicle - ask about such programs at the dealer and bank. Online sources may also refer to such incentives.

NOTE: No beverages or beverage containers (even sealed ones) are permitted to be brought into the Quad during Fling hours.
Making a Plan of Attack

Okay, we've given you all of the pieces to make new car buying or leasing a reality for you. Let's pull those pieces together and make a plan of attack.

1. First determine how much you can afford per month by completing the budget sheet on page 7.

2. Decide which vehicle you would like to buy or lease.

3. Find out pricing information, rebates, dealer incentives, etc. (See “Doing the Research” on page 16.)

4. Decide whether buying or leasing is right for you. See pages 8, 9, and 10.

5. Arrange for your financing ahead of time. See page 11.

6. Find the vehicle you want and negotiate the deal. Remember, negotiate on the price of the vehicle independently of your trade-in first (if you have a trade-in). Also remember, all options and add-ons such as extended warranties are negotiable.

7. Check with the car dealer to see if he has a better financing package than the financing you have already arranged.

8. Close the deal making certain you have read all of the fine print in the contracts. If you don't understand something, make the salesman explain it to you.


10. Follow up with dealer on any problems or questions you have about your new car.

THE POWER OF THE PURSE—CAR BUYING ADVICE

Auto manufacturers are finally taking the female car buyer seriously. How do we know? Just log on to Hyundai's Web site www.hyundaiUSA.com and peruse their "Power of the Purse" section aimed at assisting potential woman car buyers. The following description of the Hyundai Power of the Purse program is reproduced from their Web page "Behind the Power of the Purse."

As the number of women involved in automobile purchases soared in the early 1990s, Hyundai Motor America learned that many women reported they felt buying a new car was one of their least satisfying retail experiences. Almost 80 percent of new-car purchases are made or influenced by women and all indications are that this trend will continue. To dispel many of the common myths about buying a car and to empower women in the process, Hyundai launched the Power of the Purse in 1994. The workshops are designed to increase women's knowledge of buying and servicing a car or truck. Here women can learn how to prepare for and manage the process of purchasing and maintaining a car in a relaxed atmosphere, with the opportunity to ask questions and discuss related issues.

Held in conjunction with women's expos and shows in major cities across the country, these workshops are led by Donna Kane, a broadcast veteran and long-time automotive industry expert. As the influence of women continues to dominate the automotive industry and their buying power grows, Hyundai will seek to develop new forums for its Power of the Purse program, meeting women's automotive information needs.

The Power of the Purse workshops will be held in conjunction with the following seminars:

- August 26-29, 1998 Southern Women's Show Orlando, Fla.
- October 9-11, 1998 Southern Women's Show Columbus, Ohio
- October 16-18, 1998 Capital Women's Show Washington, D.C.

Additionally, there are more Power of the Purse for Women pages on Hyundai's Web site, such as "Car Purchase Planning," "Dealer Don'ts," "Myths and Realities," and a "Car Research Guide."

There's lots of good information here free for the downloading.

SEE PAGE 9 FOR A FULL BAND SCHEDULE!!
Salespeople negotiate car sales every day, all day, honing their skills in preparation for the next customer. They are experienced and business savvy, yet the customer can easily remain in control.

Wielding the buying power, the customer automatically has the upperhand in negotiations. But remember: Salespeople negotiate car sales every day, all day. Your goal of trying to save a buck is diametrically opposed to their need to make a buck. By being honest and respectful of their time, you will be similarly treated.

**HASSLE-FREE CAR SHOPPING**

Busy with school, work, and play? No spare time to hunt around for the best deal? Then let someone else do the hard work for you, working to get you an attractive, pre-negotiated price. Using either the phone or the Internet, you can procure the free services of a growing number of companies that have developed dealer networks, ready to respond to your inquires. Tell them specifically what you're looking for, and a representative will contact you with dealership address and quote. Could you negotiate a better deal on your own? Perhaps, if you are an MBA student, but not by much.

American Automobile Association
www.aaa.com

Auto-By-Tel
www.autobytel.com

AutoVantage
www.autovantage.com
800/AUTOVANTAGE

Car Bargains
www.checkbook.org
800/CAR-CLUB

Consumers Car Club
www.carclub.com
800/227-2582

Costco
www.costco.com
800/927-9263

**NEGOTIATING TIPS**

- Don’t feel pressured to buy today. There will always be cars available.
- Work with a salesperson you feel comfortable with, preferably one that you had spoken with on previous visits.
- Make it clear that you intend to buy if the desired vehicle is available. A vehicle in the dealer’s inventory will most likely be less expensive than one that needs to be ordered.
- Know the product intimately before negotiating, and be sure to get the vehicle you want. Don’t be swayed into a more expensive model or trim level.
- Bring a knowledgeable friend with car-buying experience for guidance and support.
- Know your non-dealer finance options. If the dealer can offer a better deal, take it. Otherwise go with your bank or credit union.
- Be aware of current incentives, whether for customer or dealer. These add to your negotiating power.
- Understanding that the dealer must make a profit on the vehicle to remain in business, negotiate a comfortable cash price between retail (MSRP) and invoice.
- Introduce a trade-in vehicle (if applicable) knowing the proper market value, negotiating a price to be deducted from agreed-upon new-vehicle figure.

**NOTE:** No beverages or beverage containers [even sealed ones] are permitted to be brought into the Quad during Fling hours.
**DO NOT GO CAR SHOPPING**

*without this page*

### 1998 Hyundai Accent
- **MSRP starting at:** $9,534*

### 1998 Hyundai Elantra
- **MSRP starting at:** $11,934*

### 1998 Hyundai Tiburon
- **MSRP starting at:** $14,034*

### 1998 Hyundai Sonata
- **MSRP starting at:** $15,184*

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The next time you go shopping for a new car, bring this ad with you. With it, you can compare features of all 98 Hyundai models vs other cars. Features like engine size, extensive warranty coverage and rebate offers. You'll be pleasantly surprised.

**HYUNDAI**

*1-800-326-CARS  www.hyundaiUSA.com*

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SEE PAGE 9 FOR A FULL BAND SCHEDULE!!
Taking Delivery

Finally, the day has come to take possession of your new vehicle. It is nearly as monumental as the birth of a child, but with the added benefit of being able to inspect your new family member and have any flaws corrected. As the paperwork is completed, the dealership can transfer or initiate registration, but you will have to inform the insurance company of the purchase after you get home. Once all the bottom lines have been signed, it is time to take delivery.

Whether you waited for a vehicle to arrive at the dealer, or you're driving right off the lot, a basic inspection of the vehicle should be performed during daylight hours to ensure it is perfect. Otherwise, the dealer can note and correct any significant problems.

Most likely, the salesperson will give you a "walk-around" tour, demonstrating how the major features work and attempting to answer the questions a new owner would otherwise later ask. Take advantage of the opportunity to learn about detailed operation of systems you are not familiar with, from stereo function to rear-seat folding. Try everything, making sure each item works properly from lights to trunk release, air conditioning to roof rack. Be sure to ask about proper break-in procedure, if any, and when the first scheduled service should occur.

After the salesperson has completed the tour, inspect the car thoroughly without his distraction to your satisfaction. An immediate inspection can make it easier to have any problems corrected, such as a missing mud flap or floor mat, or a blown light bulb.

THE BASIC THINGS TO LOOK FOR

- Make sure the vehicle whose keys you now possess matches the one you paid for, including color and options.
- Slowly walk around the exterior looking for major paint gaffes, such as scratches and dings. Mismatched paint may indicate repaired body damage.
- Open and close each door, including trunk or rear hatch, to ensure they work properly and seal tightly. Check body panel seams for alignment.
- With the help of an assistant, verify that all lights work properly, including brake lamps and directional signals.
- Inspect underneath, checking fluid levels and looking for problems. Hoses.
- Make sure an inflated spare resides in the trunk with its tools.
- Confirm all four mounted tires are the same brand, model, and size. Also look for wheel damage.
- The odometer should display a low number of miles, indicative of a couple test drives.
- Look over the upholstery and headliner, being wary of stains or rips.
- Verify that an owner's manual is in the glovebox.
- Adjust the driver's seat, and again try the various power features.
- If everything is in order, thank your salesperson, and hit the road.

NOTE: No beverages or beverage containers (even sealed ones) are permitted to be brought into the Quad during Fling hours.
Car Care: Getting the Most Out of Your New Car

Finish Care

While sunlight, pollution, and environmental contaminants are working on a daily basis to deteriorate your car's paint, it's easy to keep the finish looking showroom new. Dried bugs and bird droppings should be washed off as soon as possible, because they can etch into the paint and leave permanent marks. The entire vehicle should be washed about once a week, especially if you live in a major metropolitan area. For optimum protection, apply a wax or similar protectant about every three months, and a clear-coat-safe polish about twice a year.

Tire Watch

Underinflated tires affect both the car's driving control and your out-of-wallet cost. Low tire pressure can compromise the car's handling control, making it feel sluggish and unresponsive, which could become a safety concern in an accident-avoidance situation. Underinflated tires also cause a car to use more gas and wear the tires faster, making you replace them sooner. Buy a tire gauge at any auto parts store and keep it in the glovebox, and check the tire pressure once a week. Remember, the manufacturer's recommended tire pressure is usually listed on a sticker or label somewhere on the car; check your owner's manual for its location.

Caring for Your Investment

Taking good care of your new car not only reflects on you, but can keep the vehicle's resale value and desirability high, making it easier to sell later on.

Stay on Top of Routine Maintenance

To keep your car in good running shape, it's important to follow the maintenance schedule printed in your owner's manual. This is a list of service procedures and inspections that the manufacturer recommends be performed at regular intervals listed in both mileage and months of operation. The procedures maintain the vehicle in top operating condition, while the inspections can catch a small problem before it becomes a larger and more expensive one. In addition, having the routine maintenance done on time is required to keep your warranty valid.

Check Your Oil

Keeping your motor oil clean and at the right level is the best single thing you can do to give your engine a long, reliable life. Look in your owner's manual for how to check your oil, and do it about every other time you stop for gas. Look at the maintenance schedule to see how often the oil should be changed, and remember that there are different recommendations for "normal" and "severe" types of driving. It's important to see which category your style of driving falls into and follow the appropriate schedule.

Vital Fluids

Besides the motor oil, it's easy to check the car's other vital fluids, such as transmission, brakes, steering, coolant, and windshield washer. Again, refer to your owner's manual for the correct method and check them all about once a month. This will help keep your car in top shape, and you'll be able to spot any trouble areas early.

DRIVING TIPS

You can also keep maintenance and repair costs down by watching the way you drive. Aggressive driving tends to take a higher toll on a car than more moderate driving:

- Long warm-up times aren't necessary for today's cars and, in fact, can contaminate the motor oil faster. After starting the engine, wait just a few seconds for the oil pressure to build up, then start driving, avoiding full throttle until the engine is thoroughly warmed up.

- Hard braking will wear down your brake pads and shoes faster. Try to anticipate your stops and slow down gradually, instead of waiting to the last moment to jam on your brakes.

- Burning rubber may look cool in magazines and TV, but it's a sure way to scrub years off the service life of your tires.

- When driving down long downhill, don't ride the brakes. This can cause them to overheat and fade, which means you could lose your braking action. Instead, shift to a lower gear (even with an automatic transmission) to keep your speed down, and use your brakes only when you need to.
**How To “Deal” With Your Dealership**

Between routine maintenance and occasional repairs, you'll likely be seeing your dealership's service department on a regular basis. The key to getting good service and repairs done correctly the first time is good communication between you and the service department.

1. First make an appointment. Before dropping off the car, make a written list of any particular items you want them to check. This will avoid confusion. If you need special arrangements, such as a rental car, let them know in advance.

2. Be courteous and polite. Dealership personnel are human, too, and will be more likely to go out of their way for someone who treats them with respect.

3. Many service departments take vehicles on a first-come, first-served basis. If you need to get your car in and out quickly, arrive early to drop it off; typically getting there 10 or 15 minutes before the department opens will guarantee you one of the first slots.

4. When dropping the car off for routine maintenance, check your owner's manual for which items are included in the scheduled service. If a dealership attempts to charge you for additional service, ask for an explanation.

5. If the car is exhibiting a problem, check to see if it's covered under your warranty. Remember that many powertrain warranties last longer than the basic bumper-to-bumper term.

6. Try to explain any abnormal condition to the service writer as accurately and completely as possible. Be specific about when the problem occurs (i.e., when turning left, at a certain rpm, while warming up, etc.), what kind of noise it might make, where the noise seems to be coming from, and any other pertinent input.

7. Keep in mind that some things that could seem like a problem may be typical characteristics of the vehicle. For instance, many cars with automatic transmissions may "hunt" for the correct gear while climbing a hill, often shifting back and forth between 3rd and 4th gear; this is a characteristic of the transmission, not an abnormal problem. Wind noise and brake squeal often fall under this category, as well.

8. Don't give the service department a blank check. Ask them to give you a quote for any repair work prior to it being done. The technician may recommend additional service that the car needs, but you should be aware of it. In addition, should parts need to be replaced, ask for the old parts to be returned to you. This is not only one way to help keep the shop honest, but seeing the worn parts can help educate you about vehicle care.

9. If a problem hasn't been corrected after you pick up the car, contact the dealership as soon as possible and schedule a new appointment.

10. Save your paperwork and keep good records of your service appointments. This can be a key should you need to complain about service or if a warranty dispute arises.

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**THE COMPLAINT DEPARTMENT**

It can happen. Your car continues to exhibit a problem that you've paid to have repaired and the technician is unable to correct it to your satisfaction. Or you disagree with the service department on whether a repair should be covered under the vehicle's warranty. It can be frustrating, but don't lose your cool; have patience and follow the steps below. And be sure to keep records of all your communications.

1. First, take your complaint to the service manager. You should be as prepared and organized as possible to present your case, including any receipts or other paperwork that will support you.

2. If the dealership simply can't fix the problem, you can ask for your money back and take the car to another dealership or repair shop.

3. If this doesn't yield results, ask to speak to the dealer principal. Remember, he won't be familiar with your plight, so start at the beginning and explain it in a clear, well-organized fashion.

4. Still no satisfaction? Your next contact should be the manufacturer's regional representative. The dealership should provide you with his name and phone number or it may be printed in your owner's manual. You can also get it by calling the manufacturer's customer affairs department.

5. If this doesn't satisfy you, take your story to the manufacturer's customer affairs department directly. You may have to go through the manufacturer's mediation and arbitration procedures.

6. As a last resort, you may have to get outside help. Start by contacting the local office of the Better Business Bureau.

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**NOTE:** No beverages or beverage containers (even sealed ones) are permitted to be brought into the Quad during Fling hours.
You win some.
You win some.

1997 Michelin PRO Rally Series Manufacturer's Champion

Once again, Hyundai captured both the Manufacturer's and Driver's Championships and chalked up another victory in the grueling Pikes Peak International Hill Climb.

(Can you see, déjà vu?)

SEE PAGE 9 FOR A FULL BAND SCHEDULE!!
1. Penn Nihon Club
2. College Republicans
3. PSA
4. Chi Omega
5. Penn Taiwanese Club
6. Music College Representatives
7. ACELA
8. Penn Band
9. Pi Beta Phi
10. Climbing Wall / Bungee Run / Boxing
11. Bungee Run
12. Human Bowling
13. Sumo Wrestling
14. Trampoline
15. Fling Souvenirs
16. Council Travel
17. College Credit

NOTE: No beverages or beverage containers (even sealed ones) are permitted to be brought into the Quad during fling hours.
1. KISS Concessions
2. KISS Concessions
3. Allegro's
4. Hatley's (Funnel Cakes)
5. Fingers, Wings, and Other Things
6. Billy Bob's
7. Billy Bob's
8. Silk Road
9. Hillel
10. Monroe's Ribs
11. KISS Concessions
12. Smitty's (French Fries)
13. Liberty

SEE PAGE 9 FOR A FULL BAND SCHEDULE!!
OFF CAMPUS PENNTREX HELPS YOU SAVE MONEY ON ALL YOUR LONG-DISTANCE CALLS

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3606B Chestnut Street
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Phone: (215) 573-5050
Fax: (215) 898-5756
Email: pennntrex@upenn.edu
WWW: www.upenn.edu/pennntrex
Friday, April 17

11:20-11:55  Fitzgerald Walking
12:05-12:40  Lee X
12:50-1:25   Overlord
1:35-2:00    Penn Masala
2:10-2:45    NC Thirteens
2:55-3:30    Cory
3:40-4:05    Penny Loafers
4:15-4:50    Soldiers of the Ill
5:00-5:35    Valsalva

11:10-11:45  State of Mind
11:55-12:30  Smoothie
12:40-1:05   Penn Jazz
1:15-1:50    Undertow
2:00-2:35    The Realists
2:45-3:10    Quaker Notes
3:20-3:55    Braxton Hicks
4:05-4:40    Three 4 Tens
4:50-5:25    The Upstanders

Spring Fling Concert
Hill Field - Doors open 6:15pm

Saturday, April 18

11:20-11:55  Overtime
12:05-12:40  Steph Pockets
12:50-1:25   Mightyhead
1:35-2:10    Herculoids
2:20-2:55    Burn Witch Burn
3:05-3:40    Pee Shy
3:50-4:20    Penn 6
4:30-5:30    Mask and Wig

11:10-11:45  Nocturnal
11:55-12:30  8-Ball Spy
12:40-1:05   Rose Adequine
1:15-1:50    Taco My Taco
2:00-2:35    Dixon Ward
2:45-3:20    Jen Hitt
3:30-4:05    This Radiant Boy
4:15-4:50    The Lainmeyers
5:00-5:35    Camp Arawack

Sideshow in Superblock
Saturday Night, 8pm - Midnight

Special Events

Free Spring Fling Pancake Breakfast
Date: Sunday, April 19th
Time: 1:30 am until...
Location: Class of 1920 Dining Commons Courtyard

Come and get your hot cakes, hot and cold beverages, and enjoy some fun with your friends before turning in!
Guidelines on Alcohol Use at Penn

1. Underage possession and/or consumption of alcoholic beverages is not permitted.

2. Intentionally and knowingly selling or intentionally and knowingly furnishing alcoholic beverages to persons under the age of 21 or to persons obviously incapacitated is not permitted on property owned or controlled by the University.

3. No drinking in outdoor public areas such as walkways, building steps, and porches, enclosed patios, green spaces and the like is permitted regardless of the age of the drinker.

4. Except for spaces designated by the Director of Residential Living, kegs of any amount of beer are not allowed in areas controlled by or under the auspices of Residential Living.

5. Violators of this policy will be subject to University disciplinary procedures and Pennsylvania state laws.

6. Beverages or beverage containers may not be brought to any Spring Fling event.

Guidelines for Restricted Vending

1. Any unauthorized merchandise may not be sold in the Quad or Hill Field during Spring Fling hours.

2. Any violation will result in the confiscation of the items in question.

Alcohol First Aid

DO's


2. Treat the victim for shock by providing a warm, quiet place to sit.

3. Keep the person talking; calmly explain what happened.

4. Have the victim sit or lie down in a comfortable position. Have him/her take deep breaths. Do not make the victim vomit!

GET HELP IMMEDIATELY IF:

1. The person is unconscious or vomits after taking a medicine.

2. The person is bleeding profusely, and you do not know what caused the bleeding.

3. The person has convulsions.

4. The person is breathing rapidly or not at all.

5. The person has a burn or scald to the face or neck.

6. The person has made a suicide attempt.

7. The person is unconscious or irritable, and you do not know what caused the condition.

IF YOU ARE NOT SURE WHAT TO DO, BUT THINK THE PERSON NEEDS HELP CALL FOR MEDICAL ADVICE IMMEDIATELY IT'S BETTER TO CALL FOR UNNEEDED HELP THAN NOT TO CALL FOR HELP THAT IS NEEDED

IMPORTANT NUMBERS TO KEEP HANDY

Emergency Medical Transportation:

Public Safety

Philadelphia Rescue Squad

Student Health Emergency Service

Educational Information Resources and Programs:

Office of Alcohol and Drug Education

C A R E Program

D A R T Peer Educators

Alcohol policy states that the use of alcohol and/or other controlled substances is prohibited on University property. The sale, consumption, or possession of alcoholic beverages is prohibited. Any violation is subject to disciplinary consequences.

Win $100

Get your Fling guest a prepaid QuakerCard

The QuakerCard is providing picture-less, prepaid QuakerCards for Fling in the amount of $10, $25, and $50. Anyone who signs up a guest or otherwise will be entered into a drawing to win $100. Either sign up before Spring Fling in the QuakerCard office (3601 Locust Walk inside Christian Association), have a parent call to sign the guest up (via credit card or check), or look for the QuakerCard booth in the Quad.

Lost?

Try looking at a map.....
Quad maps on pages 6-7!

Michael's Custom Cuts

Hair Salon • 4002 Spruce Street • 387-6803

Cuts
Colors & Perms

The QuakerCard is providing picture-less, prepaid QuakerCards for Fling in the amount of $10, $25, and $50. Anyone who signs up a guest or otherwise will be entered into a drawing to win $100. Either sign up before Spring Fling in the QuakerCard office (3601 Locust Walk inside Christian Association), have a parent call to sign the guest up (via credit card or check), or look for the QuakerCard booth in the Quad.
THANKS

The Spring Fling Committee Would Like to Thank These Very Special People:

Flo Freeman, Kris Kealey, Physical Plant's Electricians, Plumbers, Hardsurface, Grounds, Automotive, Painters, Housekeeping and Recycling crews, Mike Diorka, Mike Quindlen, Tony Vechionne, Peggy Kowacki, Margaret Feeney, and the Athletics Department, Jerry Leddy and the UPPD, Chris Algard and Specta Guard, Vernon Beldon, Brenda Fraser, Jon Jasner, Dan Piper, Annenberg Box Office, Gesti McAllister, Gordon Rickards, Rodney Robinson, Nancy McCue, Dave Heary, Kevin Karg, and the Housing and Residential Life Staff, Roberta Stack, Tracy Feld, and the Hill House Staff, Chris Dennis, and the Quad Staff, Sharon Klingelberg, Lynn Moller, Jan Kce-Scott, Fran Walker, Beth Hagovsky, Nancy Wright, Ira Hilman and the whole staff in OSLA&F, John Cook, Kim Allen.

SPEC Concerts: Allison Rosen, Joel Epstein, Spec Exec: Sean Steinmarc, Darryl Maxwell, Kim Dennis, & Melissa Davey, SPEC Crafts Fair (Jaime Pew) and all of the SPEC Directors! RAB, the Student vendors, the Student bands and the PAC groups, the UA, AXP, Michelle Holme & Raza Syed, PSA, the upenn.spring-fling subscribers for their 2 (many) cents

Seema Singh

Thanks to my co-directors, Bruce and Sam, for making what could have turned into an ordeal a fun experience. It was definitely an experience working with both of you. None of this could have been possible without the help of the entire Spring Fling committee - thank you. Allison and Joel, thank you for dealing with the agents and for the rest of your help. Thanks to SPEC Exec and the directors for all of the input. A special thanks to our advisor, Kim Allen, for always making yourself available to give us guidance. It is and always will be greatly appreciated. Edward, I look forward to your maturity into the realm of true journalism. Marci, Shital, and the rest of my friends - thank you for the support. To Taryn, Tuck and the rest of the girls of 4058, thanks. My year would not have been the same without all of you. Finally, I would like to thank my parents and my sister, Reshma, for always listening to me and giving me your feedback. I really appreciate it. I love you all, get ready to dance!

Bruce Frey

Special thanks to my tireless and amusing co-directors Sam (the drunkest Englishman I’ve ever known) and Seema (yes, I am evil). You guys are the best. Thanks to all of the SPEC directors and Exec committee for both support and many great Mad 4 Mex happy hours and Big Ass margaritas. Joel and Allison, you guys are amazing and Drew can kiss your asses. Also, thanks to the Fling committee who put up with all my ranting and raving in order to put this great event on. Your great effort is more appreciated than you can imagine. 3927 Baltimore Avenue - you all rock, let’s finally get the keg out of our kitchen. Big thanks to all my friends and family who kept me sane during this event planning experience. Kim Allen, what can I say - you are the queen of all answers and your office is my second home - THANKS!! Have a great Fling everyone, and keep the party going.

Sam Barton

It just leaves us to thank the armies of people who have helped us out in mind and spirit over the past year. Most prominently, I’d like to thank Bruce “Birthday Boy” Frey for his amusing antics and motivation, Seema “Sober” Singh for her ability to weed out our silly plans and stay coherent in trouble. Then I’d like to thank Scott for having all the silly ideas and causing trouble, Nikki, Diane, Bryan, Josh, Jeremy C and the rest of the boys and girls of the fling committee for making Our lives much easier than normal. I’m also indebted to Chris, Barb and Alyson, Sam Adams, Arthur Guiness, Baker and the Cav’s Staff, KC and the M4M staff, and Beer workers in General. Thanks also to the boys of AXP, especially Wayne and the 16 merry men for putting up with me in my more hair-brained states, all the vendors, bands and student groups, and of course to everyone here for fling. Last but far from least, I’d like to thank Kim Allen at OSL for being the best advisor I could hope to have, for her patience and wisdom... Kliewans- fix your phone!
THINGS that go FLING
all year long....

Conan O'Brien
Busta Rhymes
The Game - Sneak Preview
Bela Fleck Concert
Spectrum Party featuring DJ Clue
WCW Breakout
Sesame Street Unpaved
Fall Crafts Fair
Student Photo Exhibition
James Earl Jones
Student Film Screening
Improv Comedy - Comedy Sportz
Ice Skating Party

UNIVERSITY OF PENNSYLVANIA
SPEC
SOCIAL PLANNING & EVENTS COMMITTEE

SOCIAL PLANNING & EVENTS COMMITTEE
...they're dangerous.