Quadrant residents without cable TV

A burst steampipe has knocked out cable television to the Quad and Stouffer and rendered UTV-13 unable to operate.

By Jonathan Margulies

They’ve already missed Monday Night Football, Saturday Night Live and everything else in between. And today, more than a week after a worker burst a steam pipeline near telecommunications service in University City and off-campus areas of Ivyland Drive, more than 3,000 Penn students continue to be without that all-important college cable television.

The trouble began last Sunday evening, when a steampipe burst beneath the John Morgan Building behind the Quadrangle, immediately damaging telephone and television cables leading to the Medical School buildings, the Quadrangle and Stouffer College House.

The explosion also knocked out Penn’s satellite television service, transforming students into a new breed of cableonly consumers. Although the service is not expected to be back on the air until it’s fixed, some students are already searching for alternative forms of entertainment.

Further inspection of the damaged circuit indicated that the interior heat of the explosion damaged a copper wiring system, necessitating a longer-than-usual repair period, according to Gordon.

Since the initial accident last week, all UTV-13 services have been without standard Penn cable service.

Showcasing the students’ resourcefulness, some have clicked to the internet, viewing movies through free websites such as Napster.

“UTV-13 is the most famous in his field — Pod is extremely popular,” explained Starr, the dishes will be of the highest quality.

Stephen Starr, the owner of Pod, explained, "We don’t plan on changing the color of their seating area.

Stephen Starr’s most recent restaurant will hit campus next week. Under the direction of Chef Nafis Qaola, a well-known Japanese chef from California, Pod will offer everything from grilled fish to Asian-inspired appetizers.

The opening at Pod will be Thursday night. Penn students interested in attending the opening can make reservations at the Pod website.

Opening for business will be Thursday night. The restaurant will be open for dinner from 5 p.m. to 10 p.m. The decor is simple but elegant, with wooden floors and tasteful lighting. The food is Asian-inspired, with dishes such as sushi and ramen. The restaurant will also offer a variety of sushi dishes on color-coded plates.

The opening will be attended by Pod’s owner, Stephen Starr, and other Penn faculty members.

Uppercut officer goes the distance

Sgt. John Washington stays in top shape by competing in various law enforcement competitions.

By Carren Tamber

The University Police Department recently announced that Sgt. John Washington, a veteran of the Philadelphia Police Department, has been promoted to the rank of Sergeant.

Washington reached the last half mile of the race, he was suffering from sun poisoning. He had sweated off the water and was dehydrated.

Washington’s coworkers at the University Police Department were not at all surprised at his decision to compete. "John’s a real athlete," said Deputy Chief of Investigations Tim King, who participates in other races with Washington.

Washington’s route will take him through a variety of scenic areas, including a famous park in Philadelphia. He began running in 1990, at first just to keep fit.

Maher, Guster to inaugurate Perelman Quad

Most ‘No Place Like Penn’ events will take place in Perelman.

By Triticel Schwerter

The annual No Place Like Penn celebrations are being held with the grand opening of Perelman Quadrangle, the Scioto Plaza and the East Campus Green. With its grand opening, it’s time to kick off the new academic year with the official line-up to campus to mark the historic event.

Indie rock band Guster is playing at Penn on Saturday night, and on Friday night Bill Maher will be the special guest of the evening.

Guster band members are alumni of Penn and have performed on the Quad and Stouffer on previous occasions.

"We’re excited to be back on campus," said Guster’s lead singer, "and we’re looking forward to performing at Penn."

"I think because we have more events than in the past and people are curious to see the new spaces that will combine to make this No Place Like Penn event to be one of the biggest ever," said Guster.

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Knitting in the nude: A naked look at what constitutes art

By Eric Dash

Jessica Scofield has quite a yarn to tell.

For the past three nights, the 1999 Penn grad has been piecing together a line of red yarn in a small corner of the National Sawdust in the City, drawing scores of passing doctors and all kinds of attention that Phillys most famousamaño, Bryan Bay, probably never received.

Then again, Rau may have seen the famous Brooklyn Eggen, but she never knitted in the nude.

Rau was a nursing art exhibition at the Philadelphia Fringe Festival, the Penn and school officials had her knitting needles back and berth. Keeping much of the Scarlet year strategically placed between her legs. For about three hours each night, she wove together the dress and then unravelled it back into a single

Scofield, 27, hoped the show, called "The Unthread Project," would raise important questions about the female body image and provide thought-provoking opportunities to consider the issue of attention that Phillys most famousamaño, Bryan Bay, probably never received.

It was an informative appointment at Counseling and Psychological Services.

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**Membership woes force Beta Theta Pi to reorganize**

By Chris Bondoc
The Daily Pennsylvanian

If at first you don't succeed, try, try again.

That might be a motto for the Penn chapter of Beta Theta Pi fraternity, which has decided to do exactly that. The house will be vacant for most of the fall semester, with the exception of the month of October. The national leadership of the fraternity is sending educational consultants to Penn to help the fraternity reorganize. If at first you don't succeed, try, try again.

"Cable television to all Quad
range College House, Strother College House and all associated academic and administrative buildings will continue to be unac-

able exposure time while their

something they can to restore

ber 12," the message read.

available until Tuesday, Septem-

13, who say they are losing valu-

Stouffer TV systems can't come

munications engineers are doing

buildings will continue to be un-

academic and administrative

College House and all associated

members, but that new members

continue to be active at Penn, and

that its current brothers were still

Beta President Brian Godfrey ex-

seeks to implement plans and

Beta's Men of Principle Initiative.

"The chapter has experienced

low membership in recent years,

decided it was time to take charge.

The national Beta officials de-

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Notice current and current

Since the national Beta Presi-

explained that the chapter will con-

be active at Penn, and that in current brothers were still

students are wanting to create their own

members are losing valuable time to study and more of their time is being spent working with their tele-

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The repairs to the Quad and Strother TV systems can't come soon enough for the staff of TV-

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Changing the face of charity, pennies and dimes at a time

By Alyssa Litman
The Daily Pennsylvanian

Big news happens every day. Be a part of it.

Join the DP News Department

Join us at our Introductory Meeting on September 13 at 5:30 p.m.
4015 Walnut Street

Scrubs, Labcoats $10 XS-XL $20 XS-XL

By accessing the NSO Web site, freshmen could pick from a list of charities to aid. The top three charities are Parents and Children Against Drugs, St. Mary's High School Center and the Philadelphia Council on the Project. In two weeks they successfully raised nearly $1,000.

The UA sponsored a test run for Upward Bound, an organization that helps area high school students gain admission to college.

Hork emphasized the importance of finding charities in the "we planted things in the local community," Hork said. "It's a way for the freshmen to make a big difference."
Musical chairs

As 404 gets set to move to an as-yet-unknown location, a few lessons from its stay on Locust.

The log of 106.262 feet that formed the stage fell silent at the 404 ind ike rock club's temporary location on Locust Street, but the club's experience has taught the University community some important lessons.

The first is that there is significant demand for an alcohol-free concert venue in University City. Sean Agnew's 404 filled in the gap between entertainment options, and should be moved to an existing building on campus — on a permanent basis — as soon as possible. The nearly 12 months 404 has been in business also sug gests that the club's success could rapidly become a liability. The realization that the 404 block of Locust Street, 404's clientele would often id liate themselves with the club for hours. In the process, concert-goers would fill traffic and lit ter the street with large amounts of trash.

Enthusiastic fans and their heroes are natural hydropods of a successful music establishment. The challenge then is for the University community to maintain the club's enthusiastic access to the musical acts while minimizing the impact side effects. The Rotunda at 412 Walnut Street, which recently played host to a 404 event, is such a location.

The building less built to only consume the club's patronage. University City may be inconveniencing students. For the first time, that is, since 100's opening last spring, the area for room music for lovers to congregate after late night craft. As for the traffic, the building's management will be moving the club to the University City.

While 400's supporters and detractors may have divergent opinions about the club's merits and faults, compromise is possible. The key to the deal is that both parties will own, at the very least, that in the future, the 404 rock club being suddenly dropped in an area of Philadelphia is a choice to make, each of the people who wish to live near such a venue may, in time, form their own residential communities.
The Palestinian Central Council voted to postpone a declaration of statehood.

**Palestinian state delayed**

The Palestinian Central Council voted to postpone a declaration of statehood.

**Gaza City, Gaza Strip —** It is a blow to giving tasting peace a chance — and perhaps a final one — a Palestinian ruling body honored Yasser Arafat's wishes yesterday and delayed yet again the long-postponed declaration of Palestinian statehood.

Arafat had been under intense pressure to set a date for the declaration. But he said yesterday he will not be held to an announcement.

The vote took place in a special session of the Palestinian Central Council on Saturday, where 118 out of 188 members voted to delay.

The council was scheduled to vote on a declaration of statehood following a decision by the Palestinian Authority to give up its claim to Israeli sovereignty over sites holy to Islam.

The council had voted unanimously in March to give up its claim to sovereignty over sites holy to Islam.

The council met over two days of lengthy debates.

Arafat has been under intense international pressure to make a move to start peace talks with Israel, which would probably lead to violence with the Israelis.

**Jailed scientist to plead guilty to lesser charge**

Los Alamos scientist Wen Ho Lee pleaded guilty to a plea agreement.

**Los Alamos scientist Wen Ho Lee struck a plea agreement.**

**ALEXANDER, N.M. —** Los Alamos scientist Wen Ho Lee, who was fired and jailed on charges of mishandling nuclear weapons secrets, has reached a plea bargain in which he will plead guilty to a lesser charge and cooperate with federal investigators. Jailing Lee, the nation's top nuclear scientist, has been expected to hinder the nation's efforts to start the peace process.

Lee, 57, has been jailed for three months, has agreed to pro-

He suggested he was ready to ac-

cept less than full Israeli sov-

erignty over sites holy to

Islam in Jerusalem's Old

City because he believed it

could damage peace talks and

It is the first time the countries of the

International Olympic Committee are

marking the opening of the Olympic

Games together with athletes from North and South Ko-

From exile in Algiers, Algeria — to

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For more information, call The College Day hotline at (215) 842-7776, check our website, or call the individual institutions listed above. Free buses will run regularly among the eight institutions from 8 a.m. to 8 p.m. to schedule an interview. The Daily Pennsylvania"
Music and festivities will celebrate center's opening

WEEKEND from page Al

PennID.

Other festivities round out the busy weekend.

Music and festivities will celebrate center's opening

The first event, lasting from 11 a.m. until 2 p.m. will be "Coffee's On Us" in the reading room of Houston Hall. Free coffee, scones and newspapers will be provided by the Vice President for University Life and the Tangible Change Committee.

And Philadelphia rock station Y-100 is holding a free give-away on Wynn Commons on Thursday at 6:30 p.m. This will be followed with an outdoor presentation of The Rocky Horror Picture Show at 8 p.m. Depending on the weather, the movie will either be held on Wynn Commons or in Houston Hall's Hall of Flags.

On Friday, "Activities Day" will showcase the various student groups and organizations now housed in Houston Hall from noon until 4 p.m. at the Gateway to Perelman Quad, located on Lo-cust Walk. This will be sponsored by the Student Activities Council and the Office of Student Life.

Saturday afternoon will feature performances by Mask and Wig in the Houston Hall auditorium at 3 p.m., and The Ally and Jazzy-fatties on Wynn Commons at 2 p.m. and 6 p.m., respectively. All of these will be free with a PennCard.

Saturday evening will close out the festivities with fireworks and music. After the concert, the night will end with a dance party in the Hall of Flags.

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Philadelphia, teacher contracts expire today; strike still a possibility

By Joshua Ryan

Classes are on for the city’s children — at least Tuesday at hand. Philadelphia public school teachers continued last minute discussions with the Philadelphia School District last night. And while the district and the city may soon see the first teacher strike since 1981.

After eight months of discussion, the city’s 23,000 teachers are still without a new contract. The Philadelphia Federation of Teachers keeps hanging with the district, while the union has been hovering on the brink of a strike for more than a year.

The last contract expired on September 1, a state Supreme Court order extended the contract, but it expires at 5 p.m. today.

The key contract issue up for debate are the district’s proposals to lengthen the school day and year and to fix up performance. Also on the table are medical benefits and work site issues.

While teachers and district officials alike have been apprehensive about the possibility of a walkout by city educators, 218,000 children returned to school Thursday with no problems.

The district presented a new offer in teachers this weekend, but PFT President Jerry Jordan said that the issue has “never been closer to a settlement.”

Jordan, leaving talks at the Woodfield Plaza Hotel last night, hinted at what kind of package teachers are requesting. While not offering specifics, he said that a “bunch of all at once” was “off the table” and that new district administrators received “in their negotiations.”

“They need to respect the teachers and other employees,” Jordan said.

Should there be no new word from the courts, a Pennsylvania Supreme Court order that extended the contract expires at 5 p.m. today. If that order expire, teachers would effectively be at the district’s mercy.

The PFT must give the district 48 hours notice before a strike can take effect. Union spokeswoman Barbara Goodman said that it would be up to the district on what to do should teachers have to work Thursday without a contract.

The state has also hinted that it might take over the school system, should there be no agreement.

The PFT is prepared to offer the teachers a package that “would make the district an offer it can’t refuse,” Jordan said.

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- **WEEKEND** from page A1

Penn ID.
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Penn State's online classes prove successful

By Drew Huang

The Daily Pennsylvanian

Attention vice president of distance education Spanier said in the speech to the International Council for Open and Distance Education in Paris, Britain.

"We must have strong content, be rich and be highly interactive, as well as providing technical support. "We have a technical support service," said Gary Miller, assistant vice president of distance education and executive director of the World Campus."

But integrating computer science and distance education will help to disappear, I there-

The goal now is to "integrate faculty and programs," Spanier said in the speech. Spanier said in an e-mail. "We have a technical support service," said Gary Miller, assistant vice president of distance education and executive director of the World Campus. spanier said in the e-mail. The issue of as how to attach a homework doc-

"We try to make sure that any course that has the Penn State name on it conforms to a certain level of quality. We insure this name on it conforms to a certain level of quality. We must have strong content, be rich and be highly interactive, as well as providing technical support. "We have a technical support service," said Gary Miller, assistant vice president of distance education and executive director of the World Campus. spanier said in the e-mail.

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Penn State's online classes prove successful

By Drew Huang

The Daily Collegian

University of Pennsylvania Company Presentation

Uni-verified, private, Pa. 01-01-99 — Despite the unprecedented challenges in technical logistics and copyright policies, online education is quickly gaining recognition and status as a legitimate form of instruction. Pennsylvania State University's online World Campus has gained popularity since its beginning in 1997, now boasting 155 courses and almost 3,000 students. Penn State President Graham Spanier said in a recent speech to the International Council for Open and Distance Edu-
cation in Sao Paulo, Brazil, "The goal now is to integrate online education and on-campus classes are not so dissimilar. It's no longer a classmate's notes and copying them into the Web," said James Rees, vice president for outreach and cooperative extension. "That's abominable. Spanier said that online classes can be a strong content, but there is a need for technical support and programing." Spanier said in the speech. Spanier said online education and on-campus classes are not so dissimilar. "Many faculty on campus are using the Web in their resident instruction courses. As we move further in this direction, the differences between resident and distance education will shrink over time," Spanier said in an e-mail.

But integrating computer technology into routine instruction is a small deal. "There's some institutions that expect you to do nothing but the only work involved is quality online instruction is taking the faculty member's class notes and scanning them into the Web," said James Rees, vice president for outreach and cooperative extension. "That's abominable. Spanier said that online classes can be a strong content, but there is a need for technical support and programing." Spanier said in the speech. Spanier said online education and on-campus classes are not so dissimilar. "Many faculty on campus are using the Web in their resident instruction courses. As we move further in this direction, the differences between resident and distance education will shrink over time," Spanier said in an e-mail.

Courseware ownership has also become an issue. "Some faculty members at major American universities have taken course material used in resident instruction and have said they have exclusive rights to the course materials, giving rise to a conflict of interest. Fortunately, this has not been a major issue at Penn State yet, and we hope to clarify our institutional property policies to avoid any problems down the road," Spanier said in the e-mail.

Spanier said in the e-mail. "Challenges exist for the students as well, who familiarize themselves with the work of the course and the materials used in each country," Miller said. He added that the students are nearly working adults — people who have already had the full college campus experience, earned their degrees and are simply continuing their education. Students will have to get used to a different medium of learning, "In a classroom, the faculty is very visible. "In a classroom, the faculty member's class notes and copying them into the Web," said James Rees, vice president for outreach and cooperative extension. "That's abominable. Spanier said that online classes can be a strong content, but there is a need for technical support and programing." Spanier said in the speech. Spanier said online education and on-campus classes are not so dissimilar. "Many faculty on campus are using the Web in their resident instruction courses. As we move further in this direction, the differences between resident and distance education will shrink over time," Spanier said in an e-mail.

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Magnet school eyes relocation to U.City

By Pete Ruscitti

Despite several months of inactivity plans to relocate a long time public high school to Penn-owned land in University City are still alive and well.

George Washington Carver High School of Engineering and Science, a top-notch but overcrowded magnet school, is expected to move from its current quarters in a few years. A new facility to be built at 38th and Market streets.

The site is owned by the University City Science Center, a Penn-supported research institute that owns several blocks on Market Street. University officials originally pointed to donate land to the school in 1998, at the same time they agreed to assist the city in building a new public school near campus.

Penn agreed to provide the land to the Philadelphia School District for the Carver relocation, "The school district will not pay for the land but will have to bear all costs of building the school facility," Stephen Schutt, chief of staff for University President Judith Rodin, said in an email.

While the timetable for the project is not finalized, the school district hopes to begin construction on the new Carver High School by the beginning of next spring.

"We have a target date for bidding for the site of late spring of next year," said Ted Sierakowiak, the school district director of design, construction and capital projects.

"And we're looking at roughly a 24- month construction period," said Ruscitti. That timetable means the new school could be ready by December 2001. According to Carver's top official, the relocation cannot come soon enough.

"It's an excellent thing and it's much needed," Carver Principal Rosalind Chivis said. She expressed the importance of modern classrooms and laboratories for the high school, whose 700 students pursue courses in business, health sciences, math and engineering.

"For the kind of program that we need, a more advanced facility is necessary," she said. Chivis went on to praise the planned location for the new school, "right smack in the middle of University City and near Penn" - and pointed out that Carver already has educational relationships with Penn, Drexel and other area institutions.

"We're blessed to have many partners," she added. She said construction plans are moving ahead on the site even though talks are not completely certain that the parcel on which the school will be built, 38th and Market streets, will be for future sale.

It's still in a negotiation process between the University and the Science Center, Schutt said.

And according to Schutt, the school district and University have already identified the "anticipated site" for Carver.

Despite the uncertainty, Schutt said the school district is confident that the plan will work out. "That's the only site we have, and the University has made a commitment that they will come through."
Police officer is a true blue competitor

Police officer is a true blue competitor

Philadelphia Police officers. But now the 39-year-old Wash-

ington runs or bikes in about a

half-dozen races per year — and

he usually wins.

He has won the Philadelphia

Police Bike Challenge three years

in a row, beating out 125 other of-

ficers, mainly from the Philadel-

phia Police Department.

He also took gold medals in

both the 5K run and the mountain

bike course this June at the Penn-

sylvania Police Games.

But Washington is still smart-

ing over his loss to King at the

East Coast Police Biathlon last

year, when King took first place

and Washington placed third.

"It's the only time he's ever

beat me," Washington said. "The

first time and the last time."

Still his competitive spirit is not

the only reason Washington en-

joys participating in police ath-

letic events.

"Sure, there's a personal sat-

isfaction in saying I went up

against some of the best and beat

the best," he said. "But the best

part is sitting down and having a

beer with (the other contestants]

and... trading war stories, see-

ing how they do things different-

ly."

Although Washington was un-

able to attend the 1998 Interna-

tional Law Enforcement Games

because they were too far away

—in the United Arab Emirates —

he does intend to compete at the

2002 games in Quebec.

He is also trying to convince

some of his colleagues to go

along. Although many of them are

athletes, Washington is the only

one who has competed in the

games.

"The most disappointing part is

that all these other officers are so

talented — they could do the

same thing," Washington said. "I

would think [my success] would

be an incentive to them."

Washington's successes come

despite myriad injuries sus

tained during previous races —

he has had back surgery, two

knee surgeries and a hip re-

placement.

But these injuries have been

mere inconveniences for Wash-

ington, and he does not intend to

stop competing any time soon.

"As long as I have my health,

I'll keep doing these things," he

said.
Universities wage war against online note-taking companies

"We attacked (verbatim copying) in March of this year," said Tom Violante, assistant director for institutional issues at Yale College. "We issued a statement which caused many professors to split from the University. That was our warning, our statement that we were going to take action."

Duke University, too, issued a statement in which the university said that it would take action "against the sale or distribution of class notes for commercial purposes unless approved by the institution.

Although some schools have taken more hard-line approaches in one form or another, students at least still have an option to take notes with a professor's approval.

"At this point, no faculty member who does not want this sort of things to be done in his or her class has at least implicitly the right to forbid it," said Professor of Classics Peter Burian, chair of the Academic Council. "If the institution has little control over or seems to have little control over or seem to be unaware there was a note-taker in his Psychology 91 class."

"We've been feeling the heat," said Mathieu Deflem, an assistant professor of Interdisciplinary Studies Peter Burian, chair of the Academic Council. "If the institution passes a bill — A.B. 1773 — prohibiting the sale or distribution of class notes for commercial purposes, now, it is awaiting judgment from the state government - has taken a more hard-line approach.

"Teachers should be in control of their own classrooms. The teacher doesn't only have the right but has the responsi- bility to teach his or her class."

"Teachers should be in control of their own classrooms. The teacher doesn't only have the right but has the responsi- bility to teach his or her class.""We decided not to put volley- cans in the agreement because our business model didn’t conflict with the federal copyright law; this state law might preempt state laws like that one, which seems to conflict with the federal copyright scheme," he added. "We have to regulate business on campus.""We decided not to put volley- cans in the agreement because our business model didn’t conflict with the federal copyright law; this state law might preempt state laws like that one, which seems to conflict with the federal copyright scheme," he added. "We have to regulate business on campus.

"It's one of those things we have little control over or seem to have little control over," Erickson said. A.B. 1773 — prohibiting the sale or distribution of class notes for commercial purposes, now, it is awaiting judgment from the state government - has taken a more hard-line approach.

"You have to have a contract, the idea being to protect the intellectual property of the lecturer."

"If they hook our campus onto another campus, they have to pay us for it too," said Lisa Wayne, a spokesperson for CollegeClub.com. "It’s one of those things we have little control over."

"You have to have a contract, the idea being to protect the intellectual property of the lecturer."

"If they hook our campus onto another campus, they have to pay us for it too," said Lisa Wayne, a spokesperson for CollegeClub.com. "We do not have to protect the university relationship with the company because we work very closely with many of them. You can’t just move in and work closely with universities with- out our permission.

"The Daily Pennsylvanian — INTRODUCTORY MEETING — September 13, 5:30 p.m. 4015 Walnut Street

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The Daily Pennsylvania
As a humorous quirk, overhead each stall's door, an icon of a man sitting on a toilet will light up red when a bathroom is in use.

According to Starr, restaurants should provide a cinematic experience. And Pod will be no different. "It's expensive to go out; you should be getting more than food," said Starr, who often refers to his customers as an audience.

Toward the center of the restaurant, a plasma-screen television will display video clips — some "trippy and spacey" and others "tongue in cheek" — interspersed with footage of the restaurant. The delayed timing of the cameras in Pod will allow diners to see themselves on the screen a few minutes after they enter the restaurant.

Throughout Pod, lights will project images and patterns of color on the floor. And overhead, fluorescent tubes encircling the restaurant will bathe the restaurant in a dim, pink glow.

In the back, a private dining place to seat 55 people will feature "Austin-Powerish" shag curtains and lights of pink, blue and red. "In one corner it's a show, but at the same time, there are lots of layers of details that make up these scenes," said Bradley Bartram, Starr's director of culinary operations.

"It's expensive to go out; you should be getting more than food."

Stephen Stan-
Pod developer

Everything within Pod, down to its custom-made chairs — white, curved and minimal — and its heating vents — each a neat row of three white circles — fits with the restaurant's decor.

Originally, Starr had been toying with several ideas for the restaurant, among them a family-style Italian eatery. But Starr dropped the idea early on. "There's nothing compelling about that," Starr said. "I felt we really had to do something that would blow your mind, to get people from Center City and the suburbs to come."

Like Starr, University real estate officials believe the restaurant will be popular not only with Penn students but also with Philadelphia residents. "Stephen has the ability to bring people from all parts of the city," said John Greenwood, a top official for the University's real estate company. "I think Pod is going to blow people away," Bartram said. "The restaurants that [Starr] has built so far have generated a good deal of national attention, and Pod will definitely take its share."

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As a 23-year-old investment banker with Salomon Smith Barney, Paul Leung and his team were asked to compile a list of suggestions that would illustrate how the firm could improve in the eyes of its junior-level analysts. Paul wrote a blunt memo highlighting 16 different ways the firm could increase the quality of life for its analysts. Among the suggestions: an easing of the firm’s dress code, improving relationships between senior and junior bankers, and a place “where we can relax when things get crazy.” While most firms would have laughed in his face right before calling security, Salomon Smith Barney responded by meeting some of the requests immediately and refusing to dismiss any outright. To Paul’s surprise, the memo was leaked around Wall Street. He soon found himself in a press storm—The New York Times, The Wall Street Journal, CBS, and CNN all wanted to talk to this brash young man who had inspired the Street to adopt a casual-dress policy. Paul was asked to voice his opinion. He took that directive seriously, speaking his mind the only way he knew how, with passion and distinction. And while some of Wall Street’s old-boy network might not like it, at Salomon Smith Barney, impact is not dependent upon job title.

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**Imagine No Limits™**
M. Soccer triumphant in opener

The Quakers squeaked past St. Francis (Pa.) on Friday, but lost at American yesterday afternoon.

By Nicole Nordlicht

The Daily Pennsylvanian

Penn 1
St. Francis 0

St. Francis University goalie Rachel Gillihan couldn't stop the Quakers from scoring, as the Penn women's soccer team scored two goals in the first half of yesterday's game to win 2-0 at Rhodes Field.

Penn's second goal of the game came in the 17th minute on a header by Michael Welmiman. The Quakers dominated possession in the first half, outshooting St. Francis 14-3 and out-passing them 19-1.

However, the Quakers were unable to find a goal in the second half, even after controlling possession and playing a dominant game against a tough St. Francis defense.

Despite the loss, the Quakers remain in third place in the Ivy League standings. Next weekend, they will face Harvard and Yale, who are both currently unbeaten in the league.

W. Soccer wins big at home

Penn dropped its game on Friday, but romped in yesterday's home opener.

By Jeremy Doherty

The Daily Pennsylvanian

Penn women's soccer team defeated St. Francis (Pa.) 3-0 on Friday at Rhodes Field. It was the Quakers' first home win of the season.

Penn's first goal came in the 69th minute on a header by Michael Welmiman. The Quakers dominated possession in the first half, outshooting St. Francis 14-3 and out-passing them 19-1.

The Quakers were unable to find a goal in the second half, even after controlling possession and playing a dominant game against a tough St. Francis defense.

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St. Joe's slides past Field Hockey in OT

A heartbreaking loss to a city rival sent Penn home unhappy Friday.

By Joe Rosen

The Daily Pennsylvanian

St. Joseph's University edged Penn 3-2 in overtime on Friday night.

The Quakers had a 2-0 lead with just under 10 minutes left in regulation, but a goal by the Hawks with 2:08 remaining tied the game at 2-2.

Penn had control of the game in the first half, outshooting St. Joe's 10-5 and out-passing them 19-11.

The second half was a different story, however, as St. Joe's dominated possession and played a more physical game. The Quakers were unable to find a goal in the second half, even after controlling possession and playing a dominant game against a tough St. Francis defense.

Despite the loss, the Quakers remain in third place in the Ivy League standings. Next weekend, they will face Harvard and Yale, who are both currently unbeaten in the league.
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The Quakers squeaked past St. Francis (Pa.) on Friday, but lost at American yesterday afternoon.

By Nicole Nordlicht

"It's a very tough place to win," Ray Priore said. "But the Quakers netted a healthy 1-0 victory.

The team was dealt a blow by losing a key player to injury early on, but they fought back with impressive determination.

"They're my two best players right now," Priore said of the injured star. "They're aggressive and they always give their best on the field."}

Edward and John Galan

The Galan brothers have been a force on the defensive line for the Quakers this season. Their partnership has been crucial to the team's success, and their leadership has been inspirational to their teammates.

"They work hard and they're always willing to do whatever it takes," Priore said. "They're the backbone of our defense, and we can't do without them."
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Field Hockey defeated by Hawks in sudden death

In overtime, Penn sophomore Kytee Jakobowski, who was named Co-Outstanding Freshman last season, scored on a sensational shot from the corner yesterday against St. Joseph’s. The Quakers lost to St. Joseph’s 3-2 in overtime.

Penn sophomore Kytee Jakobowski, who was named Co-Outstanding Freshman last season, scored on a sensational shot from the corner yesterday against St. Joseph’s. The Quakers lost to St. Joseph’s 3-2 in overtime.

Overtime saw some close misses by both teams. Five minutes into the extra period, St. Joe’s hit a shot from the outer edges of the scoring zone that went into the goal, but was disqualified because it was dangerously fast and high.

Shortly after, Penn almost clinched the game when junior Nikki Battiste had a close shot on goal that missed slightly to the outside.

The Hawks finally put away the Quakers after Penn junior co-captain Monique Horshaw was penalized for pushing from behind. St. Joe’s received a penalty shot that pitted a single Hawks forward against Penn sophomore goalie Kate Davis, who recorded nine saves on the evening.

“That last foul cost us,” Cloud said. “It was a shame it had to end that way.”

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Business Casual Attire
W. X-C surprises all by taking second

By Jason Bodnar

The Penn women's cross country team started the standing line at the Lafayette Invitational on Saturday as a rag-tag group of undisputed underdogs. They arrived in a major league-sense as a merry crew of freshmen, walk-ons, transfers, soccer players and non-runners.

They were wearing the suits of a program that looked to be driving last year — a Penn program that finished sixth at Lafayette last year and dead last in trips, the most important meet of the year.

And somehow, some way, Penn forgot that it wasn't supposed to be a factor in yesterday's race.

They had finished fifth overall, snared out of the rolling hills, rolled through the humidity.

And finished second.

No, it wasn't quite the Disney ending.

And no, it is a meet with more than a third of the schools coming out of Division III, second place didn't quite revalidate its normal luster.

But taking the silver — just five points behind winner Moravian College — gave Penn something it hasn't had for a long time.

Hope.

Of Penn's five runners on Saturday, only one — junior Samantha Desposito, who was fourth overall — had ever run a cross country race in college before.

And three of the other four had never run a cross country race period.

With freshmen, sophomores and Koch third place and freshmen

Butler, fifth on the team on Saturday, was no exception. The Westwood, Mass., native had never run a race longer than 800 meters.

"I was completely clueless," Butler said. "I had no idea how to pace it, let alone how to run it." Butler stayed with teammates Meredith Rosenower and Emily Logan for most of the race, and then she used her speed to finish about five seconds faster than Desposito, who was only beaten by a pair of Moravian runners — Emily Shorter and Heidi Shurtle.

Koch was just three seconds faster than Desposito, who crossed the line just a second before Shorter.

And all finished in the top five overall.

Butler was 46 seconds behind Shurtle, who was the team's top finisher. She placed 22nd.

"It's certainly a heck of an improvement from last year," Batz-Shaklee said. "A lot of them really had no idea what they were doing. They just went down there and ran hard." Butler, 6th on the team on Saturday, was no exception. The Westwood, Mass., native had never run a cross country race before Spagnolo.

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Psychology Independent Study (399) and Work Study Students Needed!!

Research Opportunities are available in the department of psychology with Drs. Gillham, Seligman and Shatte. Students will be involved in a study investigating depression prevention in adolescents.

Independent study (399) requires a full year commitment of 10-15 hours per week. Work study students can work up to 20 hours per week. Payment is $7.50 per hour.

If interested, contact Marisa Lascher at lascherm@psych.upenn.edu, Sammatha Litzinger at litzinger@psych.upenn.edu or Derek Ferreres at dferreres@psych.upenn.edu. You can also stop by floor 3A, Suite 301 of 3819-31 Chestnut Street (St. Leonard's Court—across from Boston Market).

Introductory meetings will be held on Monday, September 11th at 7pm, and Wednesday, September 13th at 7pm, in Stitler Hall B21.

By Jason Bodnar

Put in the Paper

Put in the Paper

Gleacher & Co., a New York-based mergers and acquisitions advisory and merchant banking boutique, is looking to hire a select group of highly qualified individuals as financial analysts.

The positions require applicants who display maturity, exceptional quantitative ability, and strong interpersonal skills.

A Historical Perspective...

Gleacher & Co. was established in 1990 by Eric J. Gleacher, former head of Worldwide Mergers and Acquisitions at Morgan Stanley and founder of the Mergers and Acquisitions Department at Lehman Brothers.

Since inception, Gleacher & Co. has advised on over $250 billion in M&A transactions:

- Healtheon | WebMD
- MCI WorldCom
- Xando
- Level 3
- California Pizza Kitchen
- eTour.com
- HBO & Co.'s $14 billion merger with McKesson
- American Home Products' $10 billion acquisition of American Cyanamid
- MFS Communications' $14 billion merger with WorldCom
- ITT Corporation's $14 billion merger with Starwood Lodging
- ITT Corporation's $14 billion merger with WorldCom
- Starwood Lodging
- ITT Corporation's $14 billion merger with Medcom
- J.R. Nabors' $1 billion proxy solicitation defense
- American Home Products' $10 billion acquisition of American Cyanamid
- J.R. Nabors' $1 billion proxy solicitation defense
- Gleacher & Co. has invested over $50 million of venture and private equity capital in 33 companies, including the following:
  - California Pizza Kitchen
  - eBay
  - Yahoo!
  - WebMD
  - MCI WorldCom
  - Sandia

Gleacher & Co. has also been ranked in the top 10% of the best investment banks in the world by Institutional Investor, Institutional Investor...
Anything Is Possible

This is where the generation of new ideas lives.

Because we've built a global network of people who see possibilities where others see confusion and risk — and who know how to turn those possibilities into realities. And by working at internet speed — propelling dozens of companies and millions of investors into the new economy.

We are propelling careers all over the world.

Morgan Stanley Dean Witter invites you to our Firmwide Presentation at the University of Pennsylvania.

September 11th 7:00 p.m.
Sheraton University City Hotel
Palmaire Ballroom

MORGAN STANLEY DEAN WITTER
Are you interested in Events Planning and Communications with Alumni Leaders?

The University of Pennsylvania Alumni Society has a workstudy job for you—a future alumnus. Work with a young, fun staff in the Office of Alumni Relations. Enhance your skills. Earn $$$$.

For more information call Angela @ (215) 573-6153.

LEHMANN BROTHERS

Lehman Brothers cordially invites you to attend a presentation on career opportunities in

Investment Banking and Sales, Trading & Research

Monday, September 11, 2000
5:00 p.m.
Logan Hall
Terrace Room

Please bring a copy of your updated resume

Lehman Brothers is an equal opportunity employer.

www.lehman.com

After winning opener, M. Soccer defeated in D.C.

M. SOCCER from page B1

But as much as Barhoto may think otherwise, it wasn't just Giardetti's second-long concentration lapse that cost us the game. After winning the first game of the season gave the Quakers confidence, they faced a much tougher opponent. On Saturday, they travelled to Washington, D.C, to play American. The Eagles boast an impressive record over the past few years. They've poked their heads into the national rankings over the past few years and made the NCAA Elite Eight in 1997. Penn started out strong, controlling the ball for the first 20 minutes of the game. But the Quakers eventually let down on defense and allowed the Eagles to score late in the first half, and again early on in the second half, finishing off Penn, 4-1. Penn junior John Salvucci believes that the Quakers loss is partly due to timing, as American was only Penn's second foe of the season. "They play fast, and that's what we need to improve on," Salvucci said. "If we played American towards the end of the season, it would be a completely different game. It's early in the season, and we're still learning." Chamovitz, an All-Patriot League transfer from Bucknell, wasn't the only Quakers player to make an impressive debut this weekend. Penn freshman Louis Lazar came off the bench in both of this weekend's games to rave reviews. Lazar has given us a tremendous spark and is really making a case to get in the top 11," Fuller said. "Louie and Sammy were the men of the American match."
LAZARD

Cordially invites
Wharton University of Pennsylvania Seniors & Juniors to a
Presentation and Reception
On
Tuesday, September 12th, 2000
Logan Hall
The Terrace Lounge
6:00 PM
Career Fair: Friday, October 6th, 2000

Students interested in interviewing for Investment Banking
should send resumes and cover letters by mail to:

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Lazard Frères & Co. LLC
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Michael Weinman | The Daily Pennsylvanian

Penn forward Heather Taylor goes for a header against St. Joe's. Taylor scored two goals in the Quakers' win over the Hawks yesterday.

W. Soccer pours it on in home-opening blowout

"We were disappointed to give up the goal," Ambrose said. "Instead, the pleasant surprise was on offense." Penn scored yesterday afternoon in executing Ambrose's possession-oriented offense, but the Quakers looked anything but conservative.

The Penn women were relentless, continuing to attack and beat the Hawks to loose balls all day long, even when they had built a rather cozy four-goal lead.

And although they could have been crisper on defense, some players felt that Perm's tenacity in that department may have opened up some scoring chances. "I think we came together yesterday," Taylor said. "We had a lot to prove."

Another good sign for Penn was that four different players were responsible for the five goals. After losing key scorers from last year, the Red and Blue will have to receive contributions from a variety of sources like it did last year.

"Without [Andrea and Jill] Callaghan, our scoring will be balanced," Ambrose said.

Now with the first win behind them, Penn looks forward to enjoying at least as much success as it did last year when it reached NCAAs for the first time ever.

The Penn women will next face off against Drexel on Wednesday afternoon, when they look to extend their eight-game home winning streak at Rhodes Field.

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Join the DP Sports Department

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**SPORTS**

_The Daily Pennsylvanian_
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Thomas Weisel Partners is the only independent merchant bank completely dedicated to the companies that are transforming the U.S. economy. We became one of the fastest growing start-ups in history, producing revenues of $186 million in its first year of operation.

You are cordially invited to attend our company presentation:
September 14, 2000
The Houston Room
6:00 PM
ALL DECEMBER '00 AND MAY/AUGUST '01 GRADUATING STUDENTS
PLANNING ON JOB HUNTING / USING ON-CAMPUS RECRUITING?

If you are planning to use the On Campus Recruiting Service (OCRS) or job hunting at any time during the year, you need to attend an Orientation Session

College of Arts and Sciences / UG Nursing

Friday
Thursday
Wednesday
Tuesday
Monday

Monday
Thursday
Friday
Wednesday
Tuesday

Wednesday
Sept. 6 2:00-3:30 Bookb Lounge
Wednesday
Sept. 6 4:00-5:30 Bookb Lounge
Thursday
Sept. 7 5:30-6:30 Bookb Lounge
Friday
Sept. 8 12:00-1:30 Terrace Room
Friday
Sept. 8 3:30-4:30 Logan 17
Monday
Sept. 11 4:30-5:30 Bookb Lounge
Tuesday
Sept. 12 12:00-1:30 Bookb Lounge
Monday
Sept. 18 4:30-5:30 Stiter B-6

WHARTON UNDERGRAD - BS and BBA

No sign-up necessary.

Wednesday
Sept. 6 12:00-1:30 SHDI 351
Wednesday
Sept. 6 4:30-6:00 SHDI 351
Thursday
Sept. 7 3:30-7:00 Career Services Library
Thursday
Sept. 7 4:30-6:00 SHDI 351
Friday
Sept. 8 4:30-6:00 SHDI 351

GSAS / GSFA / ASC GRAD / BGS / WHARTON PHD / ENGINEERING PHD / GRADUATE NURSING / GSE / SSW

No sign-up required.

Monday
Sept. 11 4:00-5:00 Room 410, McNeil
Tuesday
Sept. 12 12:00-1:00 Room 167-168, McNeil
Thursday
Sept. 28 12:00-1:00 Room 168, McNeil

FOR MORE INFORMATION, PLEASE VISIT OUR WEBSITE:

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An equal opportunity employer.
Freshmen get quick start for Volleyball

For the upperclassmen, sophomore Stacey Carter recorded eight kills, while junior Jodie Antypas had 20 assists and five service aces against Loyola.

Junior Stephanie Horan and Kelly Szczerba played solidly all weekend as Horan finished with 29 kills and 29 digs while Szczerba had 19 kills and six blocks for the Quakers.

"I think with so many freshmen on the team, there is definitely a little more pressure on the upperclassmen," Carter said. "But at the same time, we're not really worrying about that because one of our goals this year was to desegregate the different classes and just play as a team."

Next up for Penn is the home opener as the Quakers welcome Lehigh to the Palestra on Wednesday.

"We were all pleased with how we played in the tournament, but there is some room to do better," Carter said. "We need to work on staying up for the entire match, because we had some lapses. If we can avoid the breakdowns, we are capable of playing at a higher level."

Juniors Jodie Antypas, left, and Kelly Szczerba were very important in the Quakers' two victories this weekend at William and Mary.

Which of the following former Penn athletes will be competing at the 2000 Olympics in Sydney?

A) Oggie Kapetanovic
B) Jim Morlock
C) Football co-captain Jim Hisgen
D) Brandon Slay
E) Leah Bills
F) Bobby Knight

At Citigroup, we have found that predictable career paths lead only to predictable results. That's why we pride ourselves on placing no limits on our colleagues' ability to act on their imagination and ambition. Couple that philosophy with our status as a global leader in financial services, and you have what we call "careers across borders."

That means when you join Citigroup you have the top resources in the financial world at your fingertips. You'll interact with people from diverse backgrounds and a broad mix of cultures every day. You'll learn to do what you thought wasn't possible, at a company where doing the impossible has become a trademark. And your only limit will be your own imagination.

Spirit might call this a fantasy. We call it Citigroup.

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Come meet us...

Event: Campus Presentation
For: Juniors and Seniors
Date: Wednesday, September 13
Time: 7:00 - 9:00 pm
Place: The Palladium, Logan Hall
Businesses: Corporate Finance/Relationship Management, Foreign Exchange, Asset Management, Citi Cards, Citibank Operations & Technology, Citigroup Global Technology Infrastructure
215-898-1111

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2 APARTS FOR rent. 3420 Sandwich St. Completely updated. 2 bedrooms, 2 bathrooms, dishwasher, washer, dryer, A/C, utilities included. $995. 215-386-2380.

2 BEDROOM HOME, wt. 2 1/2 blocks from Wharton & Wharton. 2000 sq. ft. on 1 level. 100% renovated, 2nd floor, 2 bedrooms, 2 bathrooms. $1375. 215-288-8535.

APARTMENT FOR RENT IN Center City. 1 bedroom, 1 bathroom, newly renovated. Rent includes all utilities. Close to Rittenhouse Square. Great location! Call 267-388-8574.

RENT TO OWN HOUSES ON Main Street & 2000 Main Street. Rent to own, easy financing. 215-732-5379.

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NEIGHBORHOOD HOME (Eff. to 3 bdrm) from $475 per month. 215-726-4311.

ROOMMATES

10-215-387-4311. 3326 51st St. Room in a 4 bedroom townhouse for rent, all utilities included. Needs roommate to replace a student that is leaving. $450 per month. 215-662-2899.

MONDAY EVENING SEPTEMBER 20, 2005

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The Office of Fraternity and Sorority Affairs is seeking undergraduates interested in improving their interpersonal, business, and accounting skills. Stop by The Office of Fraternity and Sorority Affairs, 3820 Locust Walk-HRE. Rm. 202 215-898-5263. We pay great, flexible hours, and have extra perks.

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MONDAY EVENING SEPTEMBER 20, 2005

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Regular line classified ads are priced by the number of words.

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10-24 words $2.00
25-49 words $4.00
50-99 words $6.00
100-149 words $8.00
150 words and over $1.00 per additional 25 words

MINIMUM RATES:
$2.50

CLASSIFIED AD POLICIES

10-word minimum on all classified ads. Phone numbers cannot be first word. Ad is a week's time. Only one ad per individual. Ad capitalized. Check your ad the first day it runs. This Daily Pennsylvanian will only accept one ad per person. Ad runs the first day it is ad. Taxsharers or proofs are not supplied for classified ads.

CLASSIFIED DISPLAY RATES

Classified Display (boxed) ads are priced by size. Ad sizes are measured as the number of column inches by the number of inches tall. Each column-inch costs $1.00. Rates are approximately:

1 column x 1 inch $1.00.
2 column x 1 inch $2.00.
3 column x 1 inch $3.00.
4 column x 1 inch $4.00.
5 column x 1 inch $5.00.
6 column x 1 inch $6.00.
7 column x 1 inch $7.00.
8 column x 1 inch $8.00.

Minimum rates:
1 column x 1 inch $1.00
2 column x 1 inch $2.00

DEADLINES & PAYMENT

Classified ads must be paid in full at the time of placement. No refunds are given for cancelled classified ads. Visa, MasterCard and American Express cards are accepted.

ONLINE WEBCASTS

Classified line ads can be placed on the Daily Pennsylvanian's website.

www.daily pennsylvanian.com classified.html

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APARTMENT FOR SUBLET, Center City Center location. All utilities included. Private furnished bedroom, in a 3 bedroom, 1 bath apartment. Rent is $960 per month, plus utilities. 215-444-5008.

RENT TO OWN APARTMENT on main st. 1 bedroom, 1 bath. Rent to own, easy financing. 215-732-5379.

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CAREER SERVICES seeks work-study students for a variety of positions for the 2000-2001 academic year. For more information, see our homepage.

Great opportunities, good work.
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http://www.upenn.edu/careerservices/workstudy/workstudy.html
INDIANAPOLIS — "Hey, what's up, Knight?" started it all. The coach and center had worked around each other, but had never spoken.

The end for Bob Knight came down in a change-room encounter with a freshman who grabbed him in the throat and told him he had been dismissed due to his sexual advances.

Yesterday, the school announced that Knight’s reaction to that greeting was "defiant and hostile" and said the coach had shown a "continued pattern of unacceptable behavior" that led to his firing.

Knight was fired by Indiana University President Myles Brand, who announced the firing in a statement, saying that Knight had shown a "continued pattern of unacceptable behavior" that led to his firing.

"I am a bad, bad person," Knight said in his final statement. "I am a man of whom you can be ashamed.

"I am a man who has let you down."
In some ways, college is just like high school. You sit in class, listen, and take notes. At test time, you regurgitate the information you’ve memorized.

But wait. There’s more to college life.

Want excitement? The opportunity to meet new people? The chance to learn by doing, not by watching?

Join The Daily Pennsylvanian.

The DP, the 116-year-old daily student newspaper of the University of Pennsylvania, recently won the prestigious Pacemaker Award as one of the top five college newspapers in the country, as well as the Columbia Gold Crown Award, the highest honor in college journalism.

Students, faculty and administrators look to us as their main source of news and information about the University and West Philadelphia. Local businesses see us as the most cost-effective way to present their message to the lucrative Penn market. In fact, more than 25,000 people read the DP every day.

Most importantly, the DP — a corporation independent of the University — is run and managed by students. Students just like you.

Everyday, we write and edit the stories, shoot and develop the photographs, lay out and put together the news pages. Everyday, we sell and design the advertisements, handle customer inquiries, and develop budgets and financial statements.

As a DP staff member, you’ll get the opportunity to learn in the trenches, to apply what you’ve learned in the classroom to the real world. From reporting and writing to shooting photographs to selling advertisements to designing pages, you don’t watch — you do.

And, in all of our departments, you’ll begin doing from day one. All you need is enthusiasm, imagination and drive — we’ll teach you the rest.

**EDITORIAL**

**REPORTING**

More than 40 reporters cover all aspects of life at Penn and Philadelphia, covering such stories as the latest campus rally to the city mayoral election, the newest campus construction project to the lecture by the noted scientist. In recent years, our student journalists have interviewed celebrities such as Bill Clinton to Jiang Zemin to James Earl Jones, and covered concerts by musicians such as Billy Joel and U2.

Our sportswriters cover more than two dozen intercollegiate sports, and travel to Kentucky, Seattle, and everywhere in between. Sportswriters also follow the rise of Penn graduates in various professional sports careers. In recent years, they have interviewed the likes of Chuck Daly, Michael Jordan, John Chaney, John Johnson, Dr. Ben Johnson, and Doug Glanville.

Columnists on the editorial page inform, entertain and spark campus debate everyday. And writers for our award-winning weekly arts and entertainment magazine, 14th Street, offer readers reviews of movies, records, theaters and books, plus in-depth feature stories and an offbeat perspective on college life.

**PHOTOGRAPHY**

Our photographers range from famous figures stopping by Bill Clinton to bringing Zenns to James Earl Jones, and covering concerts by musicians such as Billy Joel and U2. If you’re looking for adventure, our photographers cover all of it — sports, football, basketball, lacrosse, etc. We’ll help you gain the skills needed to shoot, develop and digitally scan your photographs. Whether you are interested in photography as an art, a journalism or business tool, or just as a hobby, the DP has what you are looking for.

**ART/DESIGN**

DP artists and designers work nightly on page designs, graphics and illustrations. Art and designers orchestrate the presentation of the newspaper by laying out the front and sports pages, while artists develop illustrations to accompany news stories and columns. Staff utilizes state-of-the-art equipment — Power Macintosh computers, electronic desktop publishing, a large plate finished scanner — to get the job done. Staff members learn the latest techniques in computer design and illustration by using the latest software, such as QuarkXPress, Adobe Photoshop, Adobe Illustrator and Fractal Design Painter.

**DAILYPENNSYLVANIAN.COM**

DailyPennsylvanian.com, newly redesigned, employs the most advanced tools in Web design and publishing. In its first award winning Web site and design site pages using the latest versions of Flash, Dreamweaver, Photoshop and Illustrator. If you prefer the more technical side of the Web, dp.com gives you access to the latest Web publishing and hosting and programming languages. If you enjoy writing, your ideas can be read on dp.com everyday by thousands across the world. And whether you decide to design, program, write or do everything, we’ll teach you everything you’ll need to know.

**BUSINESS**

The DP means business too. We’re not just a campus newspaper — we’re an independent corporation where students call the shots.

At the DP you won’t learn about the business world by reading a textbook — you’ll visit customers, develop budgets, plan marketing strategies, work with computers, formulate financial statements, and design advertisements. And you’ll gain the kind of real-life business experience employers love.

**ADVERTISING**

DP sales reps and classified ads reps are the streets running. While sales reps venture out to meet clients, classified sales reps are involved in an in-house advertising effort. Besides earning commissions, you’ll learn valuable business skills such as making presentations, managing time, communicating effectively, writing powerful business letters, and providing great customer service. Simply put, you’ll gain experience you can use to land that first job. And you’ll see money while you’re learning.

**MARKETING**

Our marketing department brainstorms new ways to promote the paper to attract readers and advertisers. Staff members conduct market research, generate selling strategies and promotional materials, and work together with all of the editorial and business departments to increase sales and readership of the newspaper. They will also keep in close contact with the community, assessing its satisfaction with our products.

**CREDIT/FINANCE**

How does $1.2 million sound?

The DP is big business — our revenues top the $1 million mark each year. You can study the theory of finance at Wharton, but the DP gives you an hands-on laboratory — and the money is real. Finance and credit staff members control the funds by preparing budgets and financial statements, paying and issuing bills, and handling customer service and collections. Few other on-campus jobs offer as much independence with such real stakes.

**AD DESIGN & PRODUCTION**

Our production department provides the perfect outlet for your creative skills and imagination. Satisfy your layout and design instincts, turn ideas into finished art, from designing Logos to presenting them to the assembly in each day’s paper. It’s a growing job that provides the opportunity to learn the latest in top-of-the-line desktop publishing software and computer equipment.

Everyday, artists and designers work with the advertising and marketing staff to produce promotional materials and create ads for clients. Not only will you be paid to put your creative talents to use, but your advertisements will appear in 14,000 newspapers daily.

Join The Daily Pennsylvanian.

**Introductory Meeting**

Wednesday, September 13
Business 4:30 p.m. • Editorial 5:30 p.m.
4015 Walnut Street, 2nd Floor
Questions? Call Brett Rose (Business) at (215) 898-6581 ext. 115 or Ben Geldon (Editorial) at (215) 898-6585 ext. 138

The Daily Pennsylvanian
Putting Penn to Paper